

Dell Technologies and Nutanix Support Services for Hybrid Multicloud Solutions

Key Benefits

- enhanced flexibility
- streamlined IT operations
- No-worry support

Products:

- [AHV Virtualization](#)
- [Nutanix Cloud Platform \(NCP\)](#)

Solutions:

- [AI ML](#)
- [Hybrid Multicloud](#)

Ready to get Hands-On?

[Take a Test Drive](#)

Customers can now enhance flexibility, streamline IT operations and strengthen overall resilience with two hybrid multicloud solutions developed through a strategic collaboration between Nutanix and Dell Technologies. Additionally, Nutanix is partnering with Dell to deliver comprehensive support services for these hybrid multicloud solutions to ensure a seamless delivery experience and accelerate your digital transformation journey.

Two solutions, one goal: Modern, flexible IT

The powerful combination of Dell's leading server and storage offerings with the simplicity of Nutanix software accelerates your digital transformation journey through modernization of infrastructure, applications and AI.

Nutanix Cloud Platform for Dell XC

A family of hyperconverged infrastructure (HCI) appliances that integrate [Nutanix Cloud Platform \(NCP\)](#) software with PowerEdge-based Dell XC servers simplify the deployment and management of private and hybrid multicloud environments.

- Turnkey solution available across a broad portfolio of PowerEdge servers.
- Suitable for a wide range of applications.
- Sold and delivered by Dell (OEM of the Nutanix software).

Note: The existing Dell XC Core solution will continue to be available as a "meet-in-the-channel" offering.

NCP for Dell PowerFlex

A first-of-its-kind solution, the Dell PowerFlex storage system integrates with NCP using the [Nutanix AHV](#) hypervisor, providing flexibility and choice for demanding environments.

- High scalability and performance for demanding enterprise workloads.
- Independent management and scaling of compute and storage resources provide optimal flexibility.

No-worry Nutanix support

Designed with your needs in mind, Nutanix collaborates with strategic partners like Dell to offer support programs dedicated to ensuring a seamless experience.

For 12 consecutive years, Nutanix support has received the prestigious NorthFace ScoreBoard Award from the Customer Relationship Management Institute, recognizing its world-class customer service.

This recognition is based on rigorous evaluations conducted by the Omega Management Group, which considers customer satisfaction and net promoter score (NPS) feedback from customers and partners.

With a net promoter score of 90+ for over a decade, Nutanix consistently demonstrates an unwavering commitment to customer success by delivering trusted support as it scales across platforms, environments, and global markets.

Dell and Nutanix: Better together support services

Nutanix and Dell are committed to delivering the highest level of support to customers running Nutanix enterprise cloud software on qualified Dell hardware. Our approach centers on partnering with Dell to deliver complementary support services that work together to provide a winning solution for customers.

Hardware concern?



- Customers should contact Dell for all hardware-related support
- Dell is responsible for diagnosing and resolving any hardware-related issues

Software concern?



- Customers should contact Nutanix for all software-related support
- Nutanix Support is responsible for driving all Nutanix software issues through to resolution

Hardware compatibility list (HCL):

<https://www.nutanix.com/products/hardware-platforms/specsheet?platformProvider=Dell>

Additional Sources:

Nutanix Compatibility Matrix

<https://portal.nutanix.com/page/documents/compatibility-interoperability-matrix/hardware>

Nutanix Support Portal

<https://www.nutanix.com/support-services/product-support>

Dell Support Portal

<https://www.dell.com/support/home/en-us/>



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