

## The Situation

**NuCO2** is a national provider of beverage carbonation solutions in the United States. They distribute CO2 to 172,000 customers, including restaurants, bars, hotels, and stadiums. NuCO2 is a small subsidiary of Linde PLC, but they’re responsible for their own compliance and financial reporting, as well as anything else that drives the business forward. For almost a year, they’ve worked to put an architecture in place to get the company cloud-ready and build more efficient workflows.

## The Problem

- **Old technology and legacy solutions** were out of support
- **No reporting** or performance capabilities
- **Used more human resources than necessary** to troubleshoot problems
- **Manual processes** led to poor prioritization of deliveries

## Nutanix to the Rescue

Reasons **NuCO2** chose Nutanix:

- **Ability to execute** and **completeness of vision**
- **Good relationships with executives** from both Nutanix and technology partner Alturna-Tech
- **Strong emphasis on support**

## The Impact

- **Eliminated \$40,000** worth of support renewals
- Always prepared to **expand, contract, or move resources**
- Able to build a new system that’s **easier, faster, and more secure for field workers**

The Nutanix Prism control panel provides NuCO2 with a single view of all their clusters in one place. Nutanix also makes it easy to automate workflows and build efficiencies. They’ve already moved away from terminal services for many work-from-home users due to COVID, and VDI is that next natural step in consolidating the help desk. This will bring everything under the same ecosystem to ensure the best possible user—and customer—experience.



**Allan Basso**  
IT Operations Manager at Nuco2

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Nutanix’s support infrastructure remains a top priority and that’s why their NPS sits above 90, which is phenomenal.

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No company wants to hear their IT team say “no.” I’m done saying “no.” No matter the question, the Nutanix infrastructure gives me the ability to say “yes.”



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