

## The Situation

Ensuring a self-sustaining mix of rental, owned residential, and commercial property has been the business model of [Kaplan Companies](#) since 1952. This approach allows them to pivot much faster than other development and real estate companies to meet the changing needs of the market. Technology has been an integral part of their strategy, and they leaned heavily on that mindset when selecting a hyperconverged solution.

## The Problem

- Their growing number of servers led to **space constraints in server room**
- Virtualized **machines slowed over time**
- **Updates had to be done on statutory holidays** to avoid disruption

## Nutanix to the Rescue

Reasons [Kaplan Companies](#) chose Nutanix:

- **Best value for the money**
- Moving to a single system meant a **single source of support**
- Increased system **simplicity with AHV**

## The Impact

- Can schedule and **implement updates at the click of a button**
- System is very hands off and **requires little effort to manage**
- **Increased speed**
- **Unparalleled support**

Kaplan Companies started AHV on one server and kept their VMware servers running in case a restore was necessary, but everything went off without a hitch. Apart from security and software updates, their Nutanix system practically runs itself, which leaves IT free to focus on other projects. Now, Kaplan Companies is better positioned to keep up with the 24/7/365 nature of the leasing business—without the technicians having to work those hours themselves.



**Joseph Kaplovitz**  
CIO at Kaplan Companies

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Little did I know how much I would really come to love the Nutanix system, and two years later, I still do.

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Nutanix's support is legendary. If something goes wrong, there's no more finger pointing. When I call Nutanix, I get to talk to the people at the top of the service and technical support departments.



**Joseph Kaplovitz**  
CIO at Kaplan Companies

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