The Situation

Egency is a managed service provider based in Veenendaal (Utrecht), Netherlands, that delivers IT services to a customer base that consists mostly of small businesses. Four years ago, they embarked on a journey to make better use of their IT department, and to improve the lives of those staff members both on and off the clock.

The Problem

- Wanted fewer skilled IT admins, and **more skilled people on the help desk**
- Needed to **ease the burden of infrastructure management**
- IT staff were **frequently on call**, even when out of the office

Nutanix to the Rescue

Reasons **Egency** chose Nutanix:
- Everything could be **managed from a single pane of glass**
- **Flexibility** to use various hardware and run Nutanix on top
- **Easy scalability**

The Impact

- Reduced space in data center led to **huge cost savings**
- **Less downtime** for themselves and for their clients
- **Massive performance improvements**
- **Increased visibility and easier troubleshooting**

Today, Egency runs around 200 VMs on Nutanix, divided between 25 customers. Now that Egency and its clients have migrated to Nutanix, they're focusing on Nutanix Enterprise Cloud Administration (ECA) training, and they also want to look into Nutanix Frame for VDI solutions. Eency can scale up or scale down, quickly responding to whatever needs arise—and their IT staff can manage everything easier, making for a better work/life balance.

Jurgen Bravenboer
Teamleider Remote Beheer at Egency B.V.

Read the full story

Upshot
by Influitive

"

Now that we have completed the migration to being an all-AHV data center, it's a delight.

"

What Nutanix has done for us is given us peace of mind. It sounds cliché, but it's true.

Jurgen Bravenboer
Teamleider Remote Beheer at Egency B.V.

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