

Top 10 Reasons for State & Local Government Agencies to Partner with Nutanix

TOP 3 BENEFITS

For agency business teams:

- Deliver services faster with better levels of quality
- Shift IT focus from maintenance to innovating new services
- Ensure rock solid 24/7 performance even as demands shift and grow

For agency IT teams:

- Linearly scalable, lightning fast, and predictable
- One-click upgrades with zero pre/post migration required
- Extensible core, outstanding support, no vendor lock-in

“Nutanix Enterprise Cloud is enabling us to serve our citizens in a more efficient way and it makes our IT team more productive.”

- Chris Edwards, CISSP, Enterprise Architect, City of Plano, TX

YOU'RE NOT DELIVERING YESTERDAY'S GOVERNMENT SERVICES, SO WHY RELY ON YESTERDAY'S TECHNOLOGY?

Today's big data demands, rapidly shifting workloads, and shrinking budgets are driving state and local agencies to find a better way to manage what has become a patchwork of IT infrastructure and services.

HYPERCONVERGED INFRASTRUCTURE (HCI) FUELS CAPABILITY AND SCALE

Hyperconvergence is an established approach to modernizing traditional three-tier IT environments so they are easier to manage and scale. HCI helps agencies:

- **Consolidate and streamline management** of siloed legacy systems so you can use a single pane of glass to see and manage every part of your infrastructure
- **Scale services on demand** without overprovisioning, using a pay-as-you-grow model so you are not paying for unused resources
- **Extend limited IT resources** with an automated, efficient platform that frees IT teams and provides an easier path to cloud

NUTANIX CHANGES THE PARADIGM WITH SMART, FLEXIBLE, SCALABLE HCI

Nutanix provides advanced, intelligent, open HCI solutions that are enterprise-grade and natively integrated from day one for seamless management and limitless scalability—all without vendor lock-in. Advanced, one-click hyperconvergence solutions effortlessly bring together infrastructure, data, apps and clouds into one unified stack - with AI and automation right where you'd need it the most. Nutanix's linearly scalable infrastructure ensures that agencies can spend less time managing their technology and more time delivering services to their constituents.

At a glance, Nutanix helps state and local government agencies:

- **Overcome legacy barriers and complexity with powerful simplicity and visibility into every workload.** Use our extensible platform and single interface to manage all apps, data, and services in your hybrid environment. Deploy your workloads in hours and scale them in minutes to keep up with increasing demand for citizen services.
- **Rise above funding and workload challenges with world-class TCO and control for unique agency IT needs.** Take back control of your IT using our modern, streamlined architecture. Cost-effectively tailor your environment to mission needs using what you already have, adding in what you need and leaving out the things you don't. Offload limited IT staff and reduce operating expenses by up to 60% using automated resource allocation and AI-assisted capabilities to handle day-to-day deployment, management, and support tasks with zero coding.
- **Ensure resilient, continuous agency operations, even in the face of natural disasters.** Keep agency business running 24/7/365 and meet disaster recovery objectives with 1-click backup and recovery that doesn't require specialized expertise. Coupled with strong security controls, automated compliance checks and self-healing – you can rest assured that your agency data is safe and protected.

TOP 10 REASONS TO PARTNER WITH NUTANIX...

1. **Simplicity that delivers better results with less effort:** A single interface for end-to-end infrastructure and application management provides unified control and deep visibility across resources, apps, data, users, datacenters and remote sites. Intelligent design, predictable performance, and one-click actions combined with a simplified user interface mean that it's easy to set up, a breeze to deploy, easy to integrate, a cinch to run, and effortless to upgrade.
2. **World-class TCO:** A reliable, predictable platform that dramatically reduces downtime paired with AI and direct access capabilities means less IT staff time to manage and support. In an independent study conducted by IDC, Nutanix customers had reduced operating expenses by 60%; ROI was over 500% in 5 years with a 7-month payback.
3. **Resilient and disaster-proof:** Built-in data/app protection and one-click backup with disaster recovery take the worry and labor out of maintaining the system.
4. **Never having to compromise security for capability:** Nutanix designs all of its software with a "security first" approach. With the federal government being one of our largest customers we strive every day to build, test and deploy hardened systems that meet the highest standards.
5. **Proven speed and performance:** AI-informed architecture promotes speed and scales to meet the needs of growing data and public demands.
6. **Highly adaptable:** Whether it's shifting workloads, new cloud environments, or a dramatic rise in mobile or telework needs, Nutanix solutions leverage the power of automation, deep visibility, and intelligent design to pivot with you.

7. **Fast to setup, a breeze to deploy:** Leveraging the power of a streamlined interface, your agency teams can bootstrap, deploy and configure a bare-metal Nutanix cluster in less than an hour. Deploying apps across clouds happens in minutes with one-click simplicity.
8. **Easy upgrades for any part of the stack without disruption:** Click the upgrade button. The Nutanix software handles the rest in a fully hyperconverged fashion – from pre-check to reboot. No need for pre/post migration of VMs, no need for a host-reboot and minimal impact on the network.
9. **Highly extensible, no vendor lock-in:** Nutanix solutions are built with modern, open and extensible frameworks. This ensures that your agency will have unparalleled choice in selecting the systems and tools that best meet your needs—current and future.
10. **Passionate, dedicated, accessible customer support:** Only Nutanix has won the industry’s prestigious NorthFace quality of support award six years in a row. Experience quality customer support when you need it—24x7x365 availability with a 97% customer satisfaction record and +90 Net Promoter Score over five years running.

For more information on how Nutanix is helping state and local government agencies, visit us at www.nutanix.com/state-local. Or see the power of Nutanix HCI technology for yourself and take a free test drive at <https://www.nutanix.com/test-drive-hyperconverged-infrastructure>



T. 855.NUTANIX (855.688.2649) | F. 408.916.4039
info@nutanix.com | www.nutanix.com | [@nutanix](https://twitter.com/nutanix)

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