

## The Situation

Based in the heart of Miami, [University Health Care](#) is a private medical provider dedicated to comprehensive, dependable care for the community. When Jose Bellas came to the company in 2013, he knew they were at a crossroads, as they could no longer grow with their existing infrastructure. His first initiative became to upgrade server infrastructure and consolidate everything under one vendor.

## The Problem

- **Disparate solutions** from various vendors
- Solving issues was **time-consuming and frustrating**
- **Telephony and networking problems** compounded on top of day-to-day IT issues
- **Frustrated and demoralized** IT staff

## Nutanix to the Rescue

Reasons [University Health Care](#) chose Nutanix:

- Pay-as-you-need model is the **most cost-effective solution available**
- **Hands-on customer service** and support
- Buying **current-generation hardware** removes the need for large-scale upgrades

## The Impact

- **Eliminated enormous maintenance windows and reduced overheads**
- Technicians have **more time to spend in the field meeting end users**
- **Reduced the need for specialists** on staff

Jose was thrilled to learn about Nutanix, but they had already settled on a traditional three-tier storage solution from HP and EMC. In less than three years, however, they exercised an early refresh, moving away from the traditional three-tier HP/EMC/VMware entirely and moving to Nutanix HCI with Nutanix AHV. Now, it's much easier for the team to manage the network, and University Health Care has the freedom to scale as needed. That ease and freedom means that it's easier for caregivers to do their jobs, too.



**Jose Bellas**  
CIO at University Health Care

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Nutanix empowers my department to perform big, enterprise-level IT operations with a lean workforce at a fraction of the time and operational cost. This allows us to stay competitive.

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Patients don't care about the infrastructure; they just want good service. Nutanix might be invisible to that patient, but it's the lifeblood of all that we do here.



**Jose Bellas**  
CIO at University Health Care

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