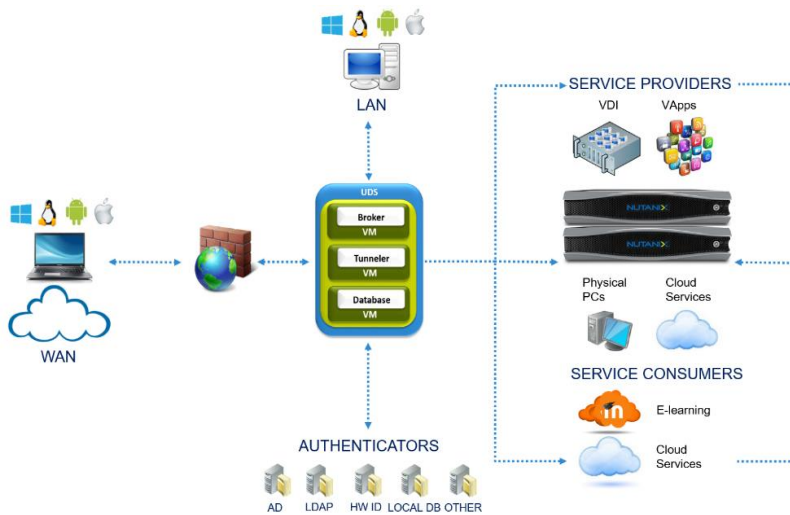# Unbeatable flexibility and down costs for VDI

VirtualCable is a pioneering Spanish company that develops and supports UDS Enterprise, a top performance multiplatform connection broker to manage and deploy Windows and Linux virtual desktops and applications. It automatically manages its full life cycle in a safe, quick and simple way. UDS Enterprise is not only compatible with virtually all hypervisors, authenticators and connection protocols in the market, but also allows to simultaneously enable them to run simultaneously.

VirtualCable is the first partner in Spain and one of the firsts in the world to integrate with Nutanix. The integration of both solutions brings unbeatable flexibility and down costs for desktop and application virtualization.

The Joint Solution: Nutanix Acropolis + UDS Enterprise

UDS Enterprise and Nutanix Acropolis integration provides customers with unprecedented flexibility, scalability and cost optimization for desktop virtualization. Apart from multiple hypervisors, authenticators and connection protocols support, a joint platform with UDS Enterprise and Nutanix enables to increase one node at a time without needing to add extra hypervisor or broker licences.

UDS Enterprise is marketed through a subscription system including support and product updates based on the number of users, ensuring cost-cutting: the broker cost is fixed for each user segment and is the same from 351 users onwards.

UDS Enterprise components are provided in Virtual Appliance format and they are hosted on Acropolis platform. Virtual desktops deployment with UDS Enterprise and Nutanix Acropolis is performed in one click, allowing the deployment virtual desktops on Nutanix Acropolis perfectly operational at the rate of one every three seconds (video).

Nutanix brings simplicity to virtual environments and UDS Enterprise brings simplicity to VDI world, so the joint solution drives important advantages to customers.

Both companies have been working together as Technology Partners for a long time, guaranteeing best support and innovative hyperconverged, application and desktop virtualization solutions for their customers.

About VirtualCable
VirtualCable is a Spanish company specialized in virtualization and dedicated to software development and professional services. VirtualCable develops and supports UDS Enterprise, a multiplatform connection broker to deploy and manage virtual and physical desktops, applications and other Windows & Linux remote desktop services. UDS Enterprise allows to simultaneously enable multiple hypervisors, authenticators and connection protocols, guaranteeing resources optimization and obtaining substantial cost savings.

About Nutanix
Nutanix delivers invisible infrastructure for next-generation enterprise computing, elevating IT to focus on the applications and services that power their business. By natively converging server and storage resources into the turnkey Xtreme Computing Platform that is easy to deploy and manage, Nutanix has helped large and small IT organizations simplify their data center and gain predictable performance, linear scalability, and cloud-like infrastructure consumption. Learn more at www.nutanix.com

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Key Benefits

JOINT SOLUTION

- **Really fast VDI deployment** – UDS Enterprise deploys virtual desktops on Nutanix Acropolis perfectly operational at the rate of one every three seconds

- **Substantial cost savings** – No hypervisor or broker licences needed. UDS Enterprise is marketed through a subscription system based on the number of users and Nutanix Acropolis is included in Nutanix hardware.

- **Full VDI solution**– The joint Nutanix and UDS Enterprise solution offers a complete hardware and software solution for VDI and application virtualization.

- **Unprecedent flexibility and scalability**– UDS Enterprise is not only compatible with nearly all hypervisors, authenticators and connection protocols in the market, but also allows to simultaneously enable them as needed.

UDS ENTERPRISE

- **Very easy installation, administration and usability.**

- **User access to virtual desktops and applications from any web browser and OS.**

- **Windows and Linux virtual desktops and applications native support.**

- **2 levels advanced cache system.**

- **Open Source core: platform customization.**

- **Easy integration of third party software.**

- **Inverse cost scaling: the more users, the more the platform cost decreases.**