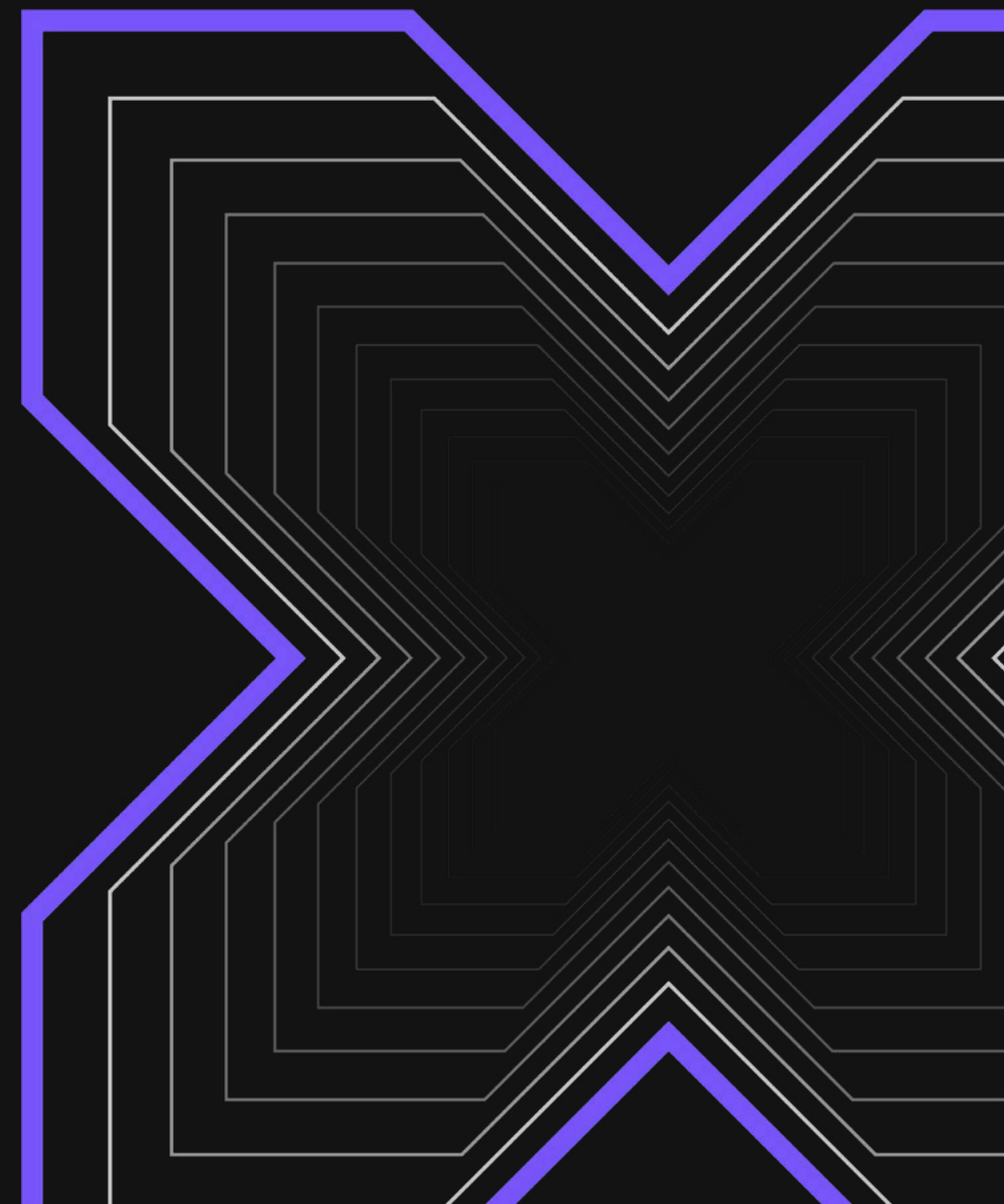


Powered By Nutanix: Verified Services

At Nutanix, we empower our partner ecosystem to own the full customer lifecycle and capture the true value of the hybrid cloud market. By building a **Powered by Nutanix: Verified Services** practice, you deliver real business value and long-term customer success while building new recurring revenue streams and profit potential for your organization.

The Value of Delivering Professional Services

- **Accelerate Profit Potential:** Build a profitable services practice that allows you to drive customer success and monetize massive market shifts and transformation around IT modernization, cloud-native applications, and Enterprise AI use cases.
- **Rapid Skill Acquisition:** We provide the blueprint for your expertise. You get access to free self-learning in Nutanix University, access to required technical and services certifications, and comprehensive Service Delivery Kits (SDKs) to help your team deliver "first-time-right" results.
- **Enhanced Customer Satisfaction and Retention:** Leading with your own expert services accelerates your customers' time-to-value, establishing deeper trust, driving higher software adoption and lifetime value, and reduces customer churn.
- **Added Visibility of Your Services Expertise:** Partners who are verified through this program gain access to exclusive Powered by Nutanix: Verified Services badges and featured listing on the Nutanix Partner Locator.



Powered by Nutanix: Verified Services Badges

Once enabled, you can build a custom services catalog tailored to your customers' hybrid cloud needs. Verifying your expertise allows you to earn official **Powered by Nutanix: Verified Services** badges across the following delivery tracks.

Available Now		Future Services					
							
Certified Skills Acquired		Certified Skills Acquired					
Deliver foundational infrastructure services.	Transition workloads from legacy environments to Nutanix.	Modernize applications using containerization.	Extend on-premise infrastructure into the public cloud.	Drive automation and advanced operational management.	Optimize database lifecycle and data management.	Enable and support hybrid workforce initiatives.	Deliver scalable, secure data management solutions.
Key Technologies & Services		Key Technologies & Services					
Core HCI cluster deployments, disaster recovery, VM migrations.	Physical-to-virtual conversions, Nutanix Move, VMware ESXi to AHV migration.	Nutanix Kubernetes Platform (NKP) design and deployment	Nutanix Cloud Clusters (NC2) on AWS, Microsoft Azure, or Google Cloud.	Nutanix Cloud Manager (NCM) Intelligent Operations, Self-Service deployments.	Nutanix Database Service, SQL, Oracle, open-source engines (design, migrate, patch).	Broker infrastructures, gold image creation, Citrix, Omnisia Horizon.	Nutanix Files, Objects, Volumes, Nutanix Data Lens (design, deploy, migrate).



How it Works

The **Powered by Nutanix: Verified Services** program is designed as a structured, collaborative enablement framework. Follow this six-step roadmap to guide your consultants from foundational learning to official market verification.

