

Build What's Next

Powered by Nutanix: Verified Solutions

In a market defined by vendor disruption and margin pressure, Managed Service Providers need a stable, forward-ready foundation. Nutanix provides a **safe harbor**, offering a unified platform with flexible licensing designed to put you back in control of your cloud strategy and profitability.

What is the Powered by Nutanix: Verified Solutions Program?

The **Verified Solutions** program empowers service providers to deliver comprehensive, market-ready cloud offerings built on the Nutanix Cloud Platform. These solutions provide a modern architecture with proven performance, security, and the flexibility to support virtual machines, containers, and AI workloads—all managed via a single, unified control plane.

When your offering is approved, you gain access to expert architectural guidance and joint go-to-market benefits, anchored by the official **Powered by Nutanix** solution badge.

Powered By Nutanix Solution Badges

Showcase your proven expertise and capabilities of your service offerings in the following solution categories:

Cloud & Infrastructure

Dedicated Private Cloud, Multi-Tenant Private Cloud, Edge Cloud*, Sovereign Cloud.



As-a-Service Offerings

DR as a Service, Desktop as a Service, Storage as a Service, Database as a Service*.



Modernization & Innovation

Cloud Native*, Enterprise AI*



* These badges will be available summer 2026

Why Become a Verified Solution Partner?

We protect partner investments through program consistency and a shared commitment to long-term growth.

For Service Providers:

- **Instant Credibility:** Leverage the Nutanix Verified Solutions badges to gain immediate market trust and validate your technical expertise.
- **Accelerated Time to Market:** Develop repeatable, scalable offerings using Nutanix architectural best practices and expert guidance.
- **Enhanced Visibility:** Unlock joint marketing opportunities—including solution briefs and customer stories—and gain high visibility on the **Partner Locator (coming spring 2026)**.
- **Strategic Collaboration:** Access Nutanix sales teams for joint customer engagement and provide direct input into future roadmaps.

For Your Customers:

- **Proven, Production-Ready Infrastructure:** Build deeper confidence with solutions verified by a platform trusted worldwide, boasting a **90+ Net Promoter Score**.
- **A Trusted Alternative:** Offer a high-performance, stable alternative to native hyperscaler offerings with a focus on flexibility.
- **Rapid Time to Value:** Deliver an efficient architecture that provides a **391% three-year ROI** and a 7-month average payback period.*
- **Enhanced Security:** Provide modern, secure architecture capable of supporting diverse workloads on a single, reliable plane.

NUTANIX

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Nutanix-Service Provider-Verified-Solutions-1-Page-04022026

*Source: [Business Value of Nutanix Cloud Platform](#)

How the Program Works

Getting your solution verified is a straightforward, collaborative process:

