

Powered by Nutanix

SP Verified Solution Application

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Version: 1.4

Global Service Provider Team

NUTANIX



NUTANIX SP VERIFIED SOLUTION APPLICATION FORM

(For Service Providers applying for a Verified Solution Badge as part of the Powered by Nutanix Verified Solution Program)

Please send completed forms via email to: poweredby@nutanix.com

1. SOLUTION OVERVIEW

Service Provider Name:

Primary Contact Name / Title / Email:

Solution Name:

Solution Category (select ONLY one per form):

- Dedicated Private Cloud
- Multi-tenant Private Cloud
- Sovereign Cloud
- DR as a Service
- Desktop as a Service
- Storage as a Service

- Please note: additional badged solutions coming soon, including Edge Cloud, Enterprise AI, Cloud Native and Database as a Service

Solution Summary Description: (Brief overview describing the solution and its business value):

2. TECHNICAL ARCHITECTURE

- Core Nutanix Products Used (e.g., AHV, Prism Central, NKP, NCI, NUS, NDB, etc.):
- Deployment Model: (Dedicated / Shared / Hybrid / Multi-region)
- Management Approach: (SP-managed / customer self-service / mixed)

- Data Protection & DR Capabilities (if applicable):
- Security / Compliance Features:
- Supported Workload Types (e.g., VMs, containers, databases, VDI):
- Burst / Elasticity Support (if applicable):
- Solution Architecture Diagram: (Attach visual system diagram showing Nutanix components and integrations)

3. COMMERCIAL MODEL

- Billing Options: (Monthly, usage-based, committed term pricing, etc.)
- Contract Commitment Options (if applicable):
- Availability Regions / Locations:

4. OPERATIONAL READINESS

- Monitoring & Support Stack:
- SLAs Offered:
- Migration Services Provided:
- ServiceNow / API Integrations (if any):
- Tooling / Automation (e.g., blueprints, onboarding workflows):

5. REFERENCE CUSTOMER (REQUIRED)

- Customer Name: (can be anonymized if under NDA)
- Use Case Summary (2–3 sentences):
- Start Date of Service:

- Current Status: (Production / Pilot / POC / In migration)
- Permission to Reference? (Y/N):

6. MARKETING ASSETS (OPTIONAL BUT ENCOURAGED)

- One-pager or flyer (.pdf or link):
- Solution brief or datasheet:
- Video/demo link (if available):
- Partner website URL for solution:

7. ADDITIONAL NOTES

Use this space for any other information you believe Nutanix should consider in validating your solution

ACKNOWLEDGEMENT

By submitting this form, the Service Provider confirms that the above solution is actively deployed and supported, and that the information provided is accurate to the best of their knowledge.

Signature: _____ Date: _____