

## The Situation

The IT team at **The Royal Court in the Kingdom of Bahrain** is responsible for the IT infrastructure and applications. They provide direct support to the Royal Family, ministers, government bodies, and public service entities that work with the Royal Court. Their small IT team supports nearly 1,000 people. When Indra Zulardi took over the lead of Infrastructure Network, System and Virtualization, he knew the Royal Court needed to move away from physical infrastructure and embrace virtualization. It was time to look into HCI and VDI.

## The Problem

- Physical servers and PC devices for each employee was **too much to manage**
- Couldn't guarantee their department's **99.9% uptime SLA** with their current equipment
- Needed to **reduce the number of our physical servers and streamline their data centers**

## Nutanix to the Rescue

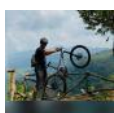
Reasons **The Royal Court** chose Nutanix:

- **The Gartner Magic Quadrant** showed Nutanix as an up-and-coming leader in HCI
- Initial conversations around **VDI sounded promising**
- A 100-user trial would allow Indra to **test out VDI**

## The Impact

- **VDI trial was an instant hit**—staff loved the flexibility of thin clients
- Switching to Nutanix **substantially lowered annual hardware costs**
- **Infrastructure is now more secure**

The transition to virtualization is a long-term project for Indra and The Royal Court. While the ultimate goal is to move everyone to VDI by 2023, the initiative is already showing big results. With lower costs, less headaches, and more security, Nutanix's HCI and VDI solutions have been a hit. With the right foundation in place, there's no telling what Indra and his team will accomplish.



**Indra Zulardi**

Infrastructure Network, System and  
Virtualization at Royal Court Kingdom of  
Bahrain

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**Upshot**  
by Influxive

“

Switching to Nutanix allowed us to eliminate [yearly OPEX], thus substantially lowering our annual costs.

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Nutanix has reduced our number of headaches and increased our uptime. We haven't had an incident with our hardware since we adopted the platform in 2014.



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