The Situation

You've probably heard of **Agropur**, a 3,161-member dairy co-operative headquartered in Quebec, Canada. Their products are sold across North America, and their workforce includes 10,000 people at more than 50 plants, labs, offices, and distribution centres in Canada and the United States. About four years ago, Agropur embarked on an infrastructure modernization project to better service their locations in rural areas, and to ensure that the bulk of their workforce can access internal resources while working offsite.

The Problem

- Operations in rural areas means that they're often working with **limited resources**
- Space constraints make it **difficult to add new storage or computing capacity**
- Upgrades required **replacing and provisioning hardware** at more than 50 locations

Nutanix to the Rescue

Reasons **Agropur** chose Nutanix:
- The platform was easy to use and instantly familiar
- They could **immediately boot up existing VMware tools and begin provisioning servers**
- Nutanix **offered the benefits of hyperconvergence with next-to-no learning curve**

The Impact

- Can **spin up a virtual machine in less than a day**
- **Hardware costs reduced by more than 50%**
- Reduced maintenance contracts **saves time and money**
- Enhanced capability for telecommuting, **adding 500 employees to pool of remote workers**
- **Simplified management of IT infrastructure** from a single window

It took six months to set up and deploy their new environment, and there was no downtime at all. Now, Agropur can provision virtual desktop infrastructure and manage it from a single location, and no longer have to dispatch IT teams to remote areas to perform simple configuration and maintenance. They're also using the extra storage and compute to handle the influx of new remote users—highlighting yet another way that Nutanix is helping Agropur adapt to an ever-changing environment.

Simon Loiselle
Solution Architect Formerly of Agropur

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Upshot
by Influitive

"

If I could reduce Nutanix to a single function, I would say that it simplifies the management of our IT infrastructure.

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Nutanix has given Agropur the tools we need to adapt and to best serve our customers and our employees, regardless of whatever comes next.

Simon Loiselle
Solution Architect Formerly of Agropur

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