NUTANIX™

The Situation

[CoolSys](#) is the parent company of a portfolio of 16 brands that handle commercial refrigeration and HVAC solutions. Their clients include the world's largest retailers like Target, Walmart, and Costco. Dealing with these large players comes with high stakes. Unfortunately, their data center wasn't holding up its end. Capacity and performance issues led the team to start looking at new options. Luckily, Director of IT Infrastructure Tomy Joseph kept a close eye on industry trends.

The Problem

- Data center had issues with **capacity and performance**—and even **heating and cooling**
- In-the-field service reps **needed reliable systems to keep customers happy**
- **Data center downtime was simply not sustainable, affordable, or acceptable** for their business.

Nutanix to the Rescue

Reasons **CoolSys** chose Nutanix:
- Director of IT has seen the industry evolve, and **peers had good things to say about Nutanix**
- An **all-in-one solution** would cut down on complexity
- Needed a proven partner, and **Nutanix is a leader in hyperconvergence**

The Impact

- Effectively **no downtime in the migration**
- Instead of specialized employees, they have **a common pool of engineers who manage the full stack**
- Their platform is **more stable than ever**

When your customers are some of the biggest companies in the world, there's little room for error. When Tomy was tasked with quickly revamping their data center, he needed the right partner. His industry connections led him to Nutanix. With the simplicity of an all-in-one system, and the agility to handle today's and tomorrow's challenges, Nutanix allows Tomy and his team to keep their cool.

Tomy Joseph
Director, IT Infrastructure at Coolsys

Read the full story

Upshot
by Influitive

"

Nutanix is also a leader in the hyperconvergence space, and we needed to choose a proven solution.

"

It isn't always easy to find a solution that's agile enough to meet today's challenges and can also scale for tomorrow's growth. We found that in Nutanix.

Tomy Joseph
Director, IT Infrastructure at Coolsys

Read the full story

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