Top 5 TCO/ROI

Considerations for Optimizing Your IT Costs Nutanix vs. Traditional Three-Tier Virtualization

Nutanix's distributed systems architecture eliminates the complexities of legacy systems, enabling a modern, streamlined and hybrid multicloud infrastructure. To illustrate how Nutanix may be able to help you, we've outlined three scenarios based on different VM deployment scales - helping you understand the potential benefits for your specific use case.

Check out our <u>white paper</u> for more information and important limitations. While your results may vary, <u>request a tailored assessment</u> to see how Nutanix can optimize your IT environment.

1. Significant Cost Savings

33%-65%

TCO Reduction

Estimated savings over three years versus traditional

three-tier architectures.

43%

Estimated Administration Cost Savings**

Estimated savings ver three years versus traditional three-tier architectures.



Datacenter Savings

Minimize power, cooling, and rack costs with Nutanix HCI.

2. Varied Deployment Models

Small

30-44 VMs

Smaller infrastructures, development environments or edge workloads. Medium

200-282 VMs

Environments where virtualization already is underway or a focus.

Large

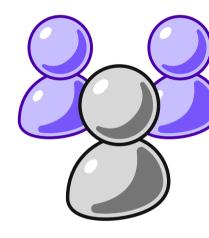
1,300-1,827 VMs

Infrastructures where virtualization and scalability are the standard.

12%

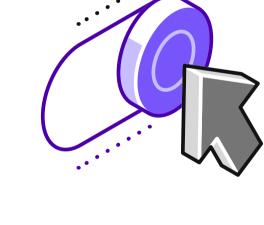
Annual VM Growth
Supported without overprovisioning.

3. Streamlined Operations



Simplified Management

Manage your environment hrough a single pane of glass.



One-Click Upgrades Doduce downtime and

Reduce downtime and administrative effort.



Task Reductions

Potential savings up to 38% on routine activities.

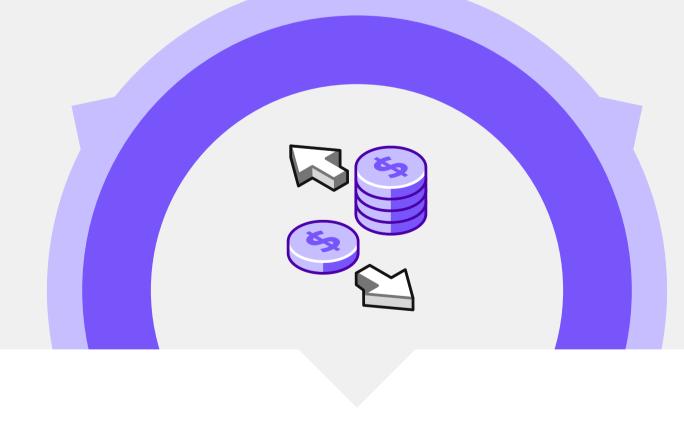
4. Enhanced ROI

Large Deployments Potential for \$6M+ savings in infrastructure

costs versus traditional setups.

Payback Lower initial acquisition costs

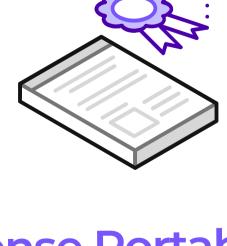
may lead to a quicker ROI.



Net Present Value (NPV) Higher savings over three

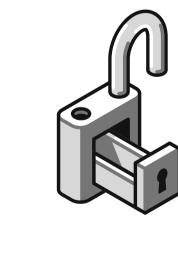
years with Nutanix AHV.

5. Hybrid Multicloud Ready



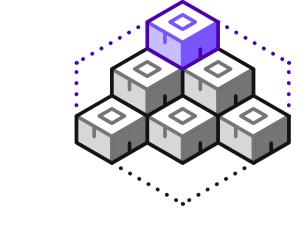
License Portability Move workloads between

on-prem, edge, and cloud.



No Lock-In Run leading virtualization

software or Nutanix AHV.



Future-proof your environment without retooling apps.

Seamless Scalability

Experience the Nutanix difference

Download White Paper

Contact us for a tailored assessment.

**Source: IDC White Paper, sponsored by Nutanix, The Business Value of Nutanix Cloud Platform, October 2022 (#US49715622).

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*Projected savings are estimates only, influenced by variables beyond Nutanix's control. For further consideration and details of potential and estimated savings please read white paper.

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