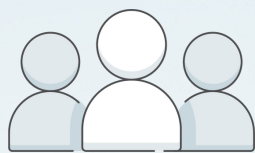


SOLUTIONS FOR SERVICE PROVIDERS

There's no such thing as "the" cloud anymore; today's IT environment is distributed, and for modern service providers, this often means more silos, more complexity, & more strain.

COMMON SERVICE PROVIDER PAIN POINTS



Difficult to onboard customers without overusing resources



Too much time is spent on managing complex infrastructure



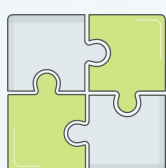
Silos mean more specialists, more complaints, & low SLAs

THE NUTANIX DIFFERENCE

Nutanix has a rapidly growing customer family, with many service providers delivering X-Powered services. Here are a few reasons they're making the shift to Nutanix:

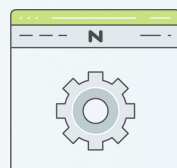
- Simplified architecture & ops
- Flexible platform choices
- Granular & linear scalability
- Reduced TCO
- Services created quickly
- Reduced time to business = customers can be billed sooner

- Self-service enabled
- Repurpose equipment
- Eliminate downtime
- Extensible to public cloud
- Partnerships + reference architecture
- Single vendor support



IaaS

Enterprise Cloud is flexible & delivers platforms to tailor services to customer needs



SaaS

Automation, intelligent tiering, & workload adaptability means you're free to focus on software



DR/DPaaS

Get up & running fast with simple, easy-to-deploy Nutanix environments



Mgd. Services

Enterprise Cloud supports enterprise & cloud-native apps



DaaS

Nutanix lets you take advantage of predictable costs & growth by simplifying capacity planning

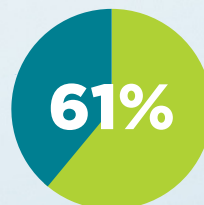
NUTANIX IN NUMBERS



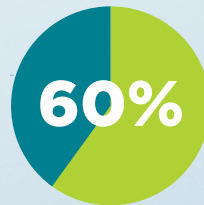
8x faster deployments = faster customer onboarding



Infrastructure costs cut by 39% on average



61% less time spent on infrastructure operations



Reduction in five-year operating costs



**DIGITAL
ENTERPRISE**

**SET UP A
CONSULTING SESSION**

Contact us
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