Accelerate Your Al Transformation with Dell and Nutanix

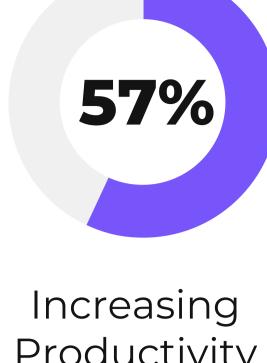
Seamless integration, flexible computing options, and a robust ecosystem take the pain out of deploying Al infrastructure



Enterprise GenAl Adoption is Accelerating

Top 5 Business Goals Supported by GenAl*

GenAl is becoming essential to satisfy important business goals



Productivity

51%

Increasing automation and efficiency

49% Increasing

innovation

42% Customer

retention and support

But almost half of enterprises surveyed

(43%) have not started implementing

GenAl or are still developing a strategy.

38%

Decreasing

operational costs

Top GenAl Workloads

GenAl enables organization to tackle critical Al use cases

Customer Support and CX

Cybersecurity and Fraud Detection

46% Content Generation Code Co-pilots

Expect a return on their 70% GenAl investment over the next 2-3 years

GenAl is delivering on ROI

Top GenAl Infrastructure Challenges

Face Challenges Scaling GenAl workloads

Complexity of building a GenAl environment from scratch

5 %

54% Integration with existing IT infrastructure Infrastructure for GenAl is the #1 investment

55% Say they lack the skills

needed to deploy and operate Al 38%

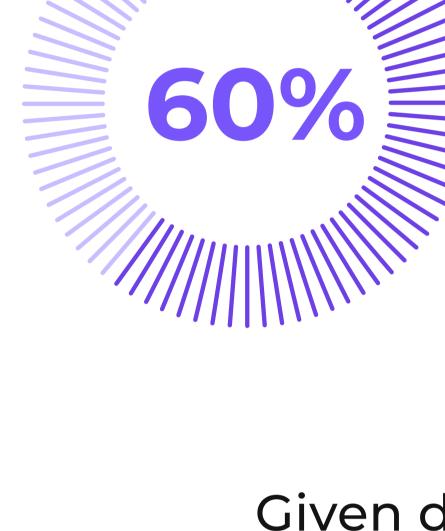
Privacy and security concerns when using Gen AI with sensitive company data

GenAl is choosing the right hardware for deployment. **Choosing GenAl Infrastructure**

Because of these challenges, many companies are unprepared to start

with GenAl. One of the biggest decisions they face when deploying

Have a concrete plan



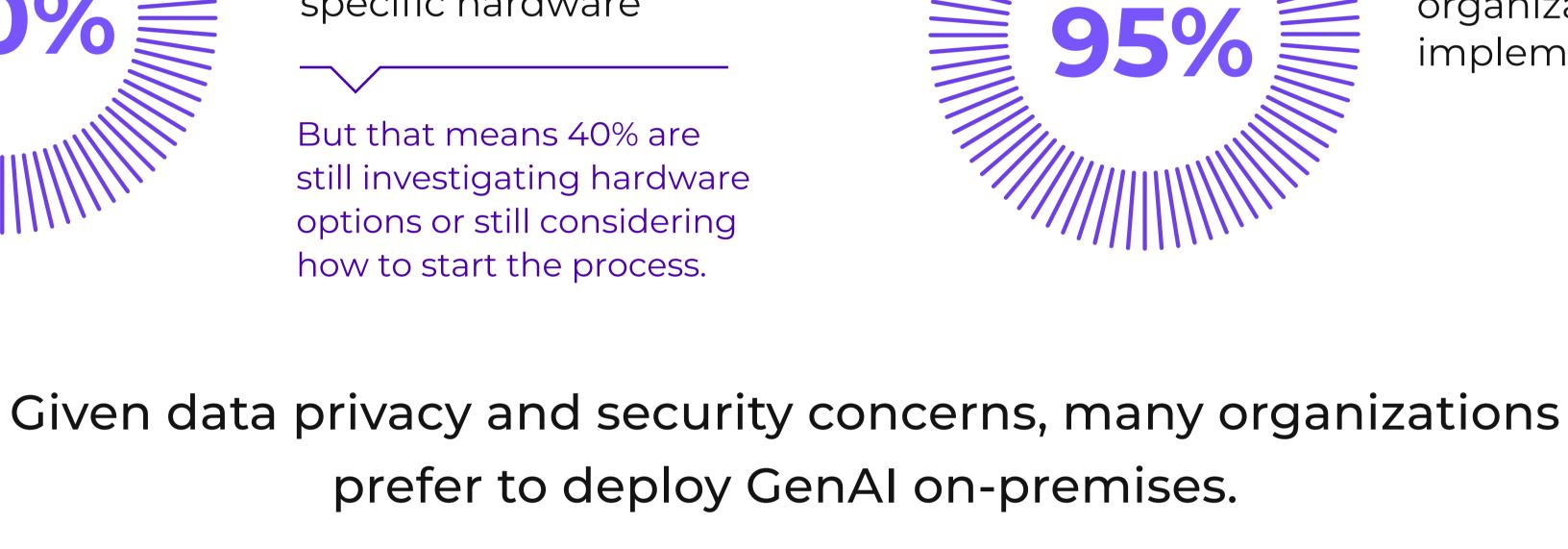
But that means 40% are still investigating hardware options or still considering

how to start the process.

specific hardware

when it comes to GenAl

prefer to deploy GenAl on-premises.



implementing GenAl

Say that data privacy

is a priority for their

organization when

Dell XC Plus powered by Nutanix Cloud Platform

Why Nutanix Why Dell

Simplifies hybrid cloud with a complete infrastructure platform

Enterprise data services Support for VM and container operations

Nutanix Cloud Platform

Works across datacenter, edge, and public cloud Choice of hypervisor, including Nutanix AHV

- Cyber-resilient architecture with integrated security
 - An integrated solution takes the complexity out of deploying infrastructure, especially for supporting demanding GenAI applications.

Powered by Intel Xeon processors

Fully pre-configured and validated A single platform for processing, memory, networking and storage

XC Hardware

Six configurations to choose from to address diverse needs

Built on Dell PowerEdge servers

System security from design to disposal

Many teams think they need specialized hardware dedicated to Al. Dell XC and Nutanix are equally at home with AI and traditional workloads.

Tackle GenAl and Traditional Workload

Needs on One Platform

Get started with AI with Intel AMX and handle lightweight AI workloads using the Intel processors built into all Dell XC configurations.



SERVICES

INFRASTRUCTURE

DAIA

88

Edge

Data center

Cloud

Al and

Apps

Core

Infrastructure

Modern

왌

SUSTAINABILITY

performance storage for AI, and

Kubernetes for multicloud operations.

Enterprise Model

Repository

Cloud

and other workloads.

Services. Dell Professional Services can help

you progress more quickly from strategizing,

An open ecosystem provides access

need to turn AI plans into AI success.

to the models and frameworks you

to development, to operating at scale.

locked into a single solution.

solution capable of supporting GenAl

Power the most demanding Al

Jumpstart your journey to Al by

choosing a flexible infrastructure

initiatives by adding validated NVIDIA

GPUs for Accelerated AI Computing.

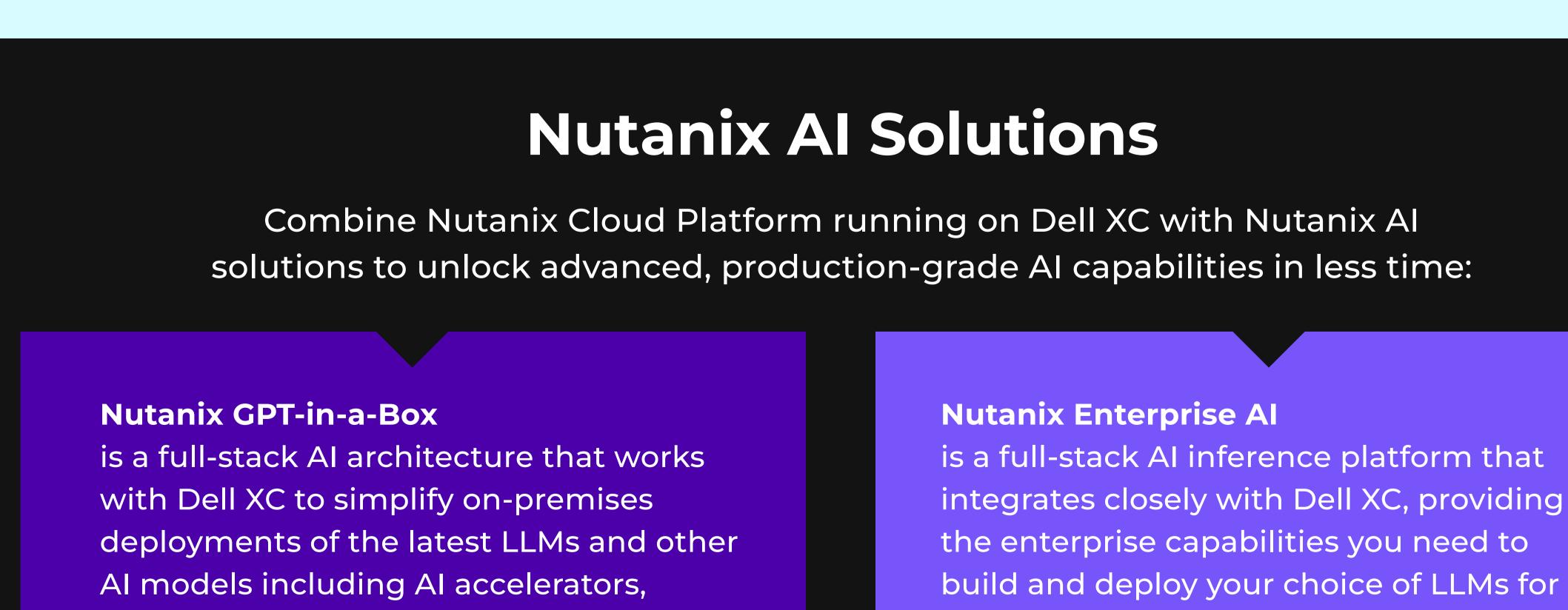
Operate & Content & code generation Open ecosystem. Al Factory gives access to **OPEN ECOSYSTEM** leading AI solutions from industry leaders Digital assistant like NVIDIA, Intel, and Nutanix. You're never

Data creation

Digital twins

SECURITY

USE CASES



Deploy GenAl Apps

Nutanix Enterprise Al

Build GenAl Apps

GenAl apps and agents quickly and

securely across datacenter, edge and cloud.

Day 2

Al Operations

Edge

Nutanix

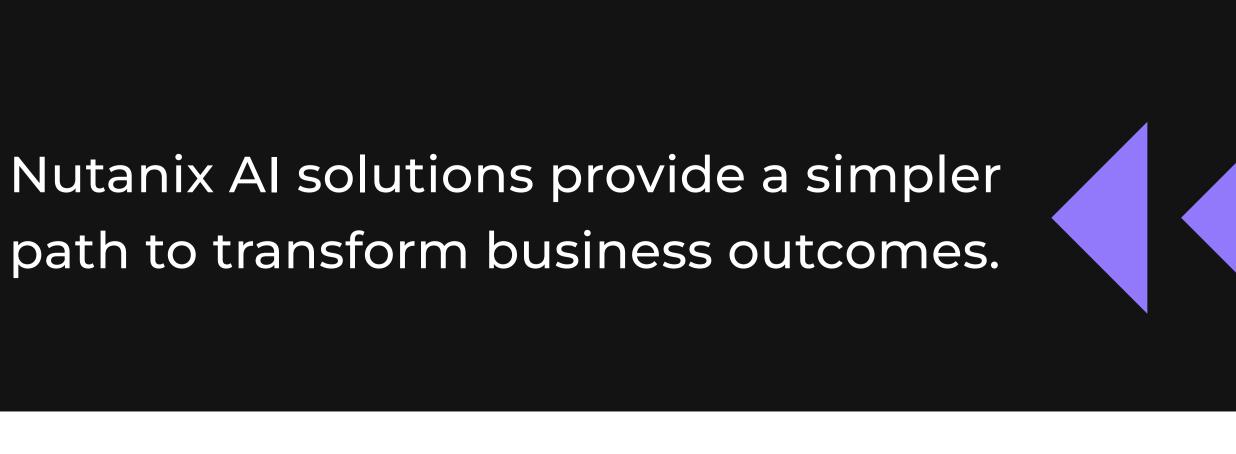
Enterprise Al

Kubernetes (NKP Pro, OpenShift, ...) Datacenter

Role-Based

Access Control

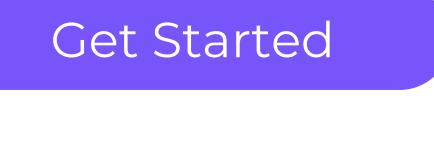




Inference Endpoint

Microservice

To learn how Dell and Nutanix can accelerate your path to AI, read the white paper Al In The Modern Enterprise from Moor Insights & Strategy



*All statistics cited in this infographic are sourced from the 2025 Nutanix Enterprise Cloud Index