



Private Cloud Your Inspiring Stories

All Together Now.

Inspiring Stories

85% of IT pros agree that hybrid cloud is the ideal operating environment to implement digital transformation initiatives. Enterprise demands this. So, what does it take to get there?

It starts with a sharply tailored Private Cloud, featuring hyperconverged infrastructure at the core. Eliminate legacy compute and storage silos and pave the way for a world of innovation. Nutanix provides efficient storage consolidation on a uniquely designed single software platform, delivering the high performance, always-on self-service capabilities you expect.

Accelerate and simplify any cloud deployment model for any application, any workload. Workloads of any size are accelerated from dev/test, to analytics, through to enterprise mission critical apps; enabling you to deliver on demand services for those data driven decisions. Keeping you cool and composed!

And where Nutanix Private Cloud really stands out from the crowd, is its unparalleled choice and portability. Only Nutanix can offer you the security and compliance, alongside freedom of location and platform agnostic software, with truly portable software licenses. One-click operations, intelligent automation, and native resilience keep your applications always-on — so your team can focus on delivering impactful services, strategic innovation, and delightful customer experiences.

Public cloud benefits that you want, with the private cloud control that you need – all tailored just for you. How cool is that?

Let's do this together.

Visit: nutanix.com/private-cloud



100% uptime and availability

Smartbox moves away from legacy architecture for hybrid cloud operations.

Nutanix has provided Smartbox with an environment to support hybrid cloud computing, with seamless connectivity between its Nutanix-powered datacenter and its public cloud environment. The IT infrastructure now better caters to its development teams and is stable enough to run its web services and all core backend applications.

“A key reason to invest in centralising on Nutanix was because we didn’t want a multi-datacentre strategy. IT wanted to stick with one datacentre plus AWS public cloud capacity.”

Paul Cash
Director of IT Operations

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PRESS ARTICLE

smartbox
GROUP

**85% less downtime with
next-gen private cloud**

Much faster than any other experience we had in the past

Amdocs helps clients harness native cloud applications across private and public cloud computing services.

Amdocs helps clients harness native cloud applications across private and public cloud computing services. By moving from traditional architecture to native cloud technologies they have been able to modernise their IT to quickly adapt to the rapid innovation of their customers.

“I need to have much more flexibility in the way I operate my data centers. I need to add resilience, flexibility and simplicity. Our systems are mission-critical systems. They have to be always on. Nutanix enables us to do this.”

Alon Yampel
VP of Information Technology and Infrastructure

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**27% faster app dev with
next-gen private cloud**

Driving innovation in the cloud

Enabling Hardis Group to explore new ways to run logistics.

Vision Insights powered by Xi has enabled Hardis group to get easy traceability through real-time image monitoring and recognition. They now have comprehensive visibility of specific logistics process flows.

“When we started developing this solution in the cloud, we quickly realized we needed a partner who was able to operationalize this at industrial scale at the edge. Nutanix and their Xi IoT platform was the right partner.”

Nicolas Odet
CEO

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HARDIS
GROUP

**Next-gen private cloud
with a 5 year ROI of 477%**

Our playground is the world

A digital transformation journey to the cloud.

Sparkle is the international arm of Telecom Italia Group. With the entire Nutanix stack deployed internally for their staff and within their data centres for their customers, they have been able to drive innovation in the cloud.

“Public cloud and Sparkle has a clear path marked, the network data centre is evolving with an entire Nutanix stack so that our customers are served in a quick and efficient way.”

Daniele Mancuso
Executive VP ICT Engineering

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 SPARKLE

Save 50% cloud spend with continuous optimisation

Cost avoidance due to consolidation

Reaping the benefits by hosting on local shores.

Established in 1887, Johannesburg Stock Exchange is the oldest and largest stock exchange in Africa. All of their virtualised platforms run on Nutanix resulting in a cost reduction of 45% over a 5 year period and a reduction in their CPU stock account of 78%.

“We strive with stability, if we’re not stable as an organization, it’s a huge impact not just to the organization, but to the country.”

Pravesh Govender
Infrastructure Manager

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28% more efficient security with next-gen private cloud

There is a huge amount of benefit within the cultural sector that Nutanix can bring about

Empowered by technology to inspire futures.

World leading Science Museum Group deployed Nutanix as a key component of their new hybrid digital infrastructure, resulting in a significant reduction in operational overheads and a 90% saving in licensing costs through migrating to AHV.

“We wanted a virtualisation platform that could take full advantage of other core infrastructure services as well as one that didn’t require yet another management interface or the skillset to go with it. Nutanix AHV has given us all that, and more.”

Amardeep Rai
Head of ICT Programs

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69% more efficient storage management

Scale, resilience, simplicity and growth

Computer Service Centre runs its cloud services on Nutanix.

Computer Service Centre needed to reduce infrastructure complexity to accelerate customer on-boarding. Nutanix has provided them with scale-out infrastructure which has not only improved their service levels but also their go to market propositions.

“Customers can clearly see what they are buying. Nutanix has allowed us to further productise what we do so that we can be extremely clear with the customers. As a Managed Service Provider, this is vital.”

Christopher Cooper
Co-founder

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Save 53% time deploying compute on next-gen private cloud

- **28% more efficient security with a next-gen private cloud**
- **27% faster app dev with next-gen private cloud**
- **69% more efficient storage management**
- **85% less downtime with next-gen private cloud**
- **Next-gen private cloud with a 5-year ROI of 477%**
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**If you like those,
you'll love this...**

