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Executive Brief

Mitigating Broadcom Risk: A C-Suite Guide

Nutanix de-risks VMware reliance and offers a clear migration roadmap.

Since Broadcom acquired VMware, enterprises have continued to express concerns about the potential widespread impact on their business. The changes at VMware threaten to steal both attention and budget from essential modernization, cloud, and AI projects. Now is the time to act to mitigate these risks.

Three Strategies to De-Risk

Enterprises de-risking their reliance on VMware are pursuing the following strategies:

Diversify

Adding a second IT vendor, especially as you add new AI or cloud native workloads, allows you to migrate some workloads off VMware while leveraging existing investments to end-of-life.

Extend to the Public Cloud

Rebalancing workloads between the datacenter and the cloud is an attractive alternative since the cloud can often provide greater agility.

Transition from VMware

For some, the best alternative is to migrate off VMware altogether. This requires finding similar solution offerings that can transition all workloads and well-articulated migration paths.

Nutanix can assist you in choosing and implementing the best strategy to mitigate risk from Broadcom's acquisition of VMware now and create a clear roadmap for future success.

Nutanix Helps You Diversify

Nutanix offers an ideal platform for a dual-vendor strategy.

Benefits of diversifying with Nutanix

- **Simplified management.** Nutanix and VMware can coexist in your datacenter without friction, increasing productivity, reducing stress on your IT team, and freeing up time.
- **Hybrid multicloud.** Nutanix offers a single platform to run your apps and data across on-premises, edge, and cloud locations, extending the reach of your operations.
- **Future-ready.** Nutanix offers superior support for modern workloads like AI and cloud native apps, allowing you to innovate quickly, and also manage virtualized and containerized applications together through a unified platform.

Nutanix Helps You Extend to Public Cloud

Refactoring VMware apps to run in the cloud can be expensive and time-consuming. By enabling VMs to run in AWS and Azure without modification, our Nutanix Cloud Clusters solution simplifies your cloud migration.

Benefits of extending to public cloud with Nutanix

- **Enable application mobility.** Move apps to the cloud—or any Nutanix environment—whenever needed.
- **Eliminate unnecessary refactoring.** Only refactor the apps that are strategic to your business. Keep software teams focused on value-added development work.
- **Control cloud costs.** Applications running on Nutanix Cloud Clusters can have up to 53% lower cost than running them in the native public cloud.

Nutanix Helps You Transition from VMware

Nutanix replaces many VMware capabilities and makes it easy to support existing and new workloads, boost agility and uptime, and simplify operations.

Benefits of transitioning to Nutanix

- **Pain-free migration.** Proven tools, methods, and services simplify migration, minimizing business disruption. Our Nutanix Migration Promotion reduces costs.
- **Support for all your workloads**. The modern Nutanix platform supports existing and new workloads, including business-critical applications, EUC, analytics, and databases, as well as cloud native and AI apps.
- **Industry-leading customer service.** Nutanix has earned an **NPS above 90** for years. Our award-winning customer service helps you achieve the highest availability, resiliency and performance levels.

Nutanix Prepares You for the Future

IT uncertainty means business uncertainty. Nutanix mitigates VMware risks today, and—with full support for cloud native and AI applications—offers a compelling roadmap for your digital future.

Learn more at www.nutanix.com/vmware-alternative

> We selected Nutanix to help us modernize our IT infrastructure from our VMware legacy environment which no longer supported our growing needs, especially in light of increasing cost.
>
> Paul Straton
> CIO, Day Lewis Pharmacy

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