

NUTANIX

Executive
Focus

Making Hybrid Multicloud Simple

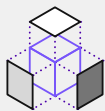
One platform to run apps
and manage data anywhere



Introduction

Nutanix is the partner of choice for companies seeking to simplify operations, drive innovation and stay competitive in the digital age. We make it easy for IT to quickly prioritize the modernization of on-premises infrastructure, extend apps and data from the datacenter to the edge and cloud, and adopt cloud-native strategies to foster ongoing innovation.

Beyond persistent uncertainty and volatility—remain agile and resilient



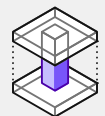
Modernize on-premises infrastructure

- Faster app deployment and scaling
- Up to **40%** TCO savings



Extend to the edge and cloud

- Cloud or edge—deploy apps and workloads where needed
- Up to **60%** faster



Enable modern apps anywhere

- Build modern cloud-native Kubernetes® apps once
- Up to **53%** savings

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Modernize to survive and thrive: Transform legacy systems for today's digital age

Modernize on-premises to accelerate business-critical app deployment and scaling while benefiting from simplified database management and data services.

Navigate the digital disruption by modernizing on-premises infrastructure. By doing so, you'll enjoy increased scalability, unmatched flexibility, and more robust security. And you'll give business-critical apps an agile platform to scale and support your business.

The Nutanix Cloud Platform (NCP) empowers you to take advantage of SAN-like performance, enhanced availability, strong security, and simplified one-click management. While future-proofing your business, NCP makes it easy to extend business-critical apps and data from on-premises to the edge and cloud, while reducing costs, boosting productivity, and responding faster to customer needs.

Confidence in business-critical apps with Nutanix Cloud Platform

The Nutanix infrastructure promise

Customer benefit	Savings and benefits	Choose Nutanix
Dynamic storage distribution cuts management costs	53% Improvement in IT efficiency	16% More productive app developers
Built-in replication and disaster recovery	97% Reduction in downtime	67% Faster to restore operations
Improved lifecycle of enterprise apps	36% Reduction in infrastructure costs	\$7.6 million Revenue gained or protected annually

Source: [IDC White Paper, sponsored by Nutanix, The Business Value of Nutanix Cloud Platform, October 2022 \(#US49715622\)](#)



Unleash the power of edge and cloud computing

Move workloads to the edge and cloud quickly, seamlessly, and cost-effectively.

Designed for hybrid multicloud environments, NCP makes it easy to move workloads to the edge and the cloud using one unified operating model. It features seamless networking integration and a uniform security framework that spans Nutanix and major public clouds like AWS and Azure.

This integration dramatically reduces the operational intricacies, risk, and expenses associated with the transition and expansion of workloads to the edge and cloud. Full license portability allows you to leverage your current investments for rapid deployment.

A scalable and flexible solution for real-time data and apps at the edge and in the cloud

The Nutanix edge-to-cloud difference

Customer benefit	Savings and benefits	Choose Nutanix
One-click infrastructure upgrades	61% Reduction in deployment time	Thousands of customers
Transform from being reactive to proactively handling issues	51% Lower cost of administration	Improved productivity
Apps that live at the edge and in the cloud	Process data quickly and locally	Cloud-delivered unified management and reporting across private, public and edge clouds

Source: [Easily Enable End-User Computing \(EUC\)](#)



Enable modern apps anywhere:

Deploy and operate cloud-native apps at scale

Build modern Kubernetes apps once and securely run them and their data anywhere.

With NCP, you can easily deploy and manage containerized apps at scale. The result is comprehensive data services that bolster your efforts to modernize and develop cloud-native apps.

We make it simple to extend your apps across datacenters, edge locations and public clouds, with the flexibility to transition back and forth to accommodate app lifecycles.

NCP incorporates native Kubernetes support and compatibility for other container platforms, including SUSE Rancher, AWS EKS-A and Red Hat OpenShift. Additionally, we support Azure Arc Kubernetes-enabled services, which enhances its versatility and applicability in diverse computing environments.

The ideal infrastructure for cloud-native workloads, data services, virtualization, and Kubernetes management

The Nutanix cloud-native, modern app difference		
Customer benefit	Savings and benefits	Choose Nutanix
Fast-track production-ready Kubernetes	Deploy in less than 20 minutes	Kubernetes management simplified
Enable self-service provisioning for dev/test and production	60% Decreased storage requirements for copies and backups	291% Return on investment
Native app security and data protection	60% Improvement in data protection	Seamless data services for hybrid multicloud

Source: [IDC White Paper, sponsored by Nutanix, The Business Value of Nutanix Cloud Platform, October 2022 \(#US49715622\)](#)



Market leader | Trailblazer | Innovator

More than a market leader—a partner in your future

Partner with a leader in hybrid multicloud management

\$2.15 billion FY24 Revenue	90+: Best-In-Class Net Promoter Score (NPS) Dedicated to customer success
26,000+ Global customers	New and Enhanced Partnerships Including Cisco, Dell, NVIDIA, and AWS

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