

Nutanix: The Time is Now

Why Now?



A Distributed
World



Hybrid
Everything



Mounting
Economic
Pressure

“

*Delight customers with a simple, open,
hybrid multicloud software platform with
rich data services to build, run, and manage
any application*



The Application and Data Explosion is Redefining the Enterprise

50%
of IT spending
on digital
transformation

Enterprise
software
factories are
generating
massive volumes
of data

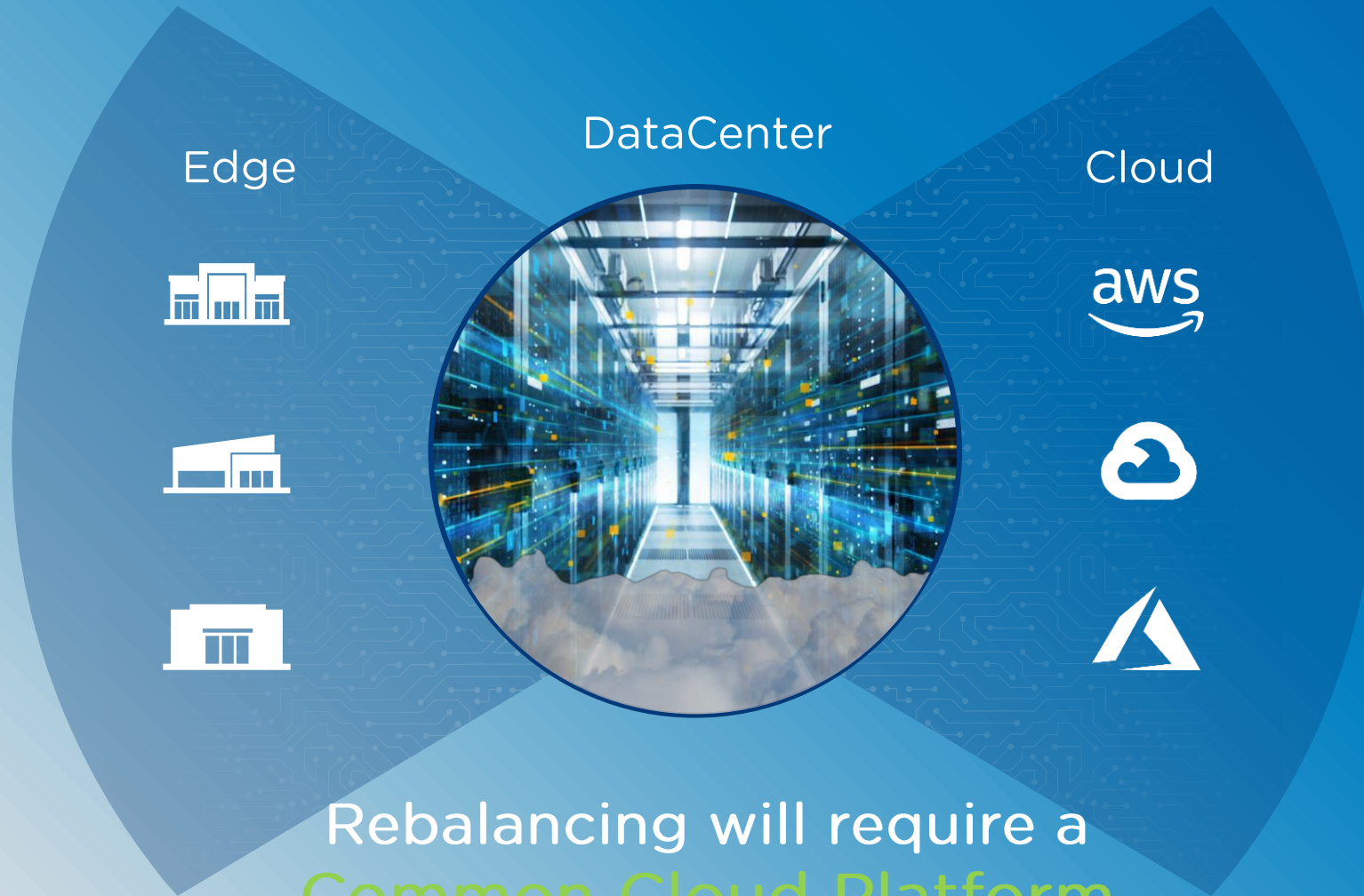
70%
will integrate
private and
public clouds



There will be 750M new apps by 2026

Legacy 3 Tier Infrastructure can NOT scale to meet new needs

Furthermore, Uncontrolled App Development is Adding More Complexity



Rebalancing will require a
Common Cloud Platform

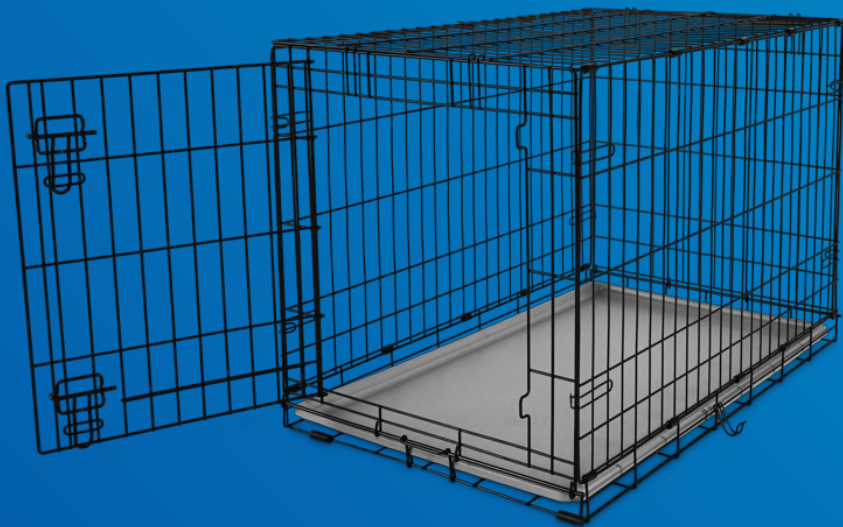
85%
of workload
placements will no
longer be optimal
by 2027 due to
underlying data

Poor workload placement
leads to excessive costs,
performance degradation,
security risks, compliance
issues and poor business
service performance

50%
of data will be at the
Edge by 2026 per IDC

HCI Tames the Application Explosion Problem

Proprietary 3-tier



5 Year planning horizon

Specialist expertise required

On-premises only

Modern Hyperconverged Infrastructure

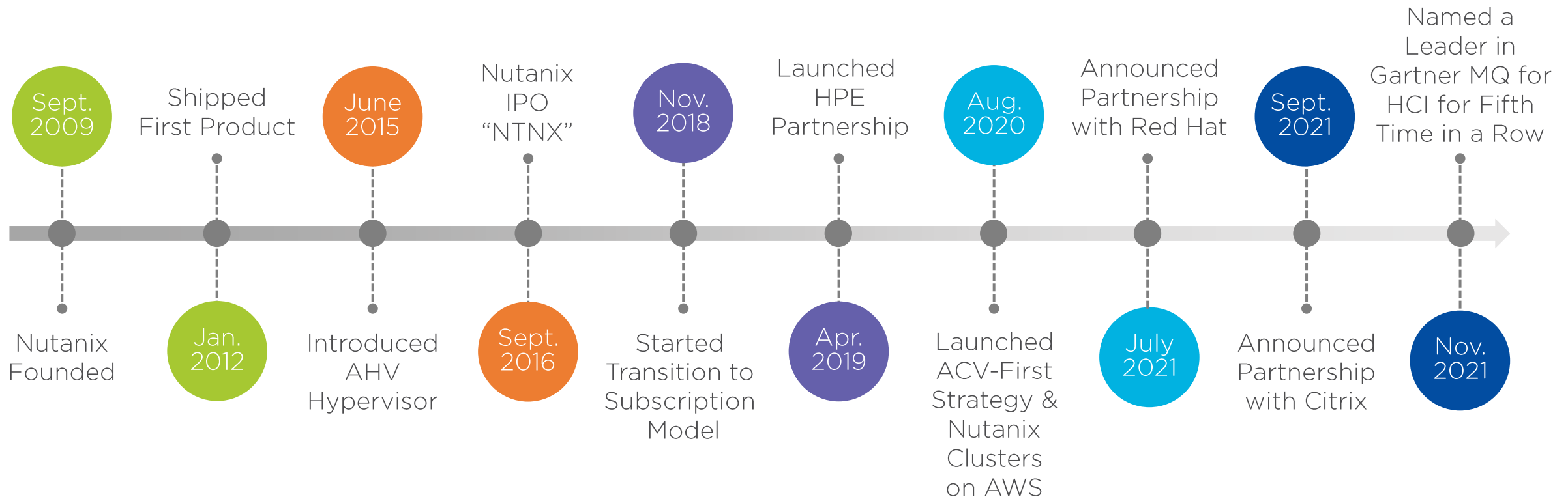


Cloud operating model

Software-defined for any application

Management simplicity favors generalists

A Decade of Progress



The background is a solid blue color with a large, stylized 'X' shape formed by four overlapping, rounded rectangular shapes. The top-left and bottom-right shapes are a lighter blue, while the top-right and bottom-left shapes are a slightly darker blue. The Nutanix logo is centered in the upper half of the image.

NUTANIX™

Thank You!