NUTANIX™

Empower your workforce

Give your teams the tools to thrive from anywhere on any device with a smooth, efficient and high-performing virtual workplace from Nutanix.

A guide for managers.

FEBRUARY 2023 | CONFIDENTIAL

End workplace complexity

Build a seamless digital workspace that drives growth and frees your people
to innovate like never before

The rapid adoption of remote working has created a wave of complexity. The sprawl of locations, infrastructure and endpoints is stretching resources to the limit — making it tougher for businesses to scale productive digital workspaces and for teams to work at their best. Organisations also have to contend with:

Legacy infrastructure,
creating silos,
bottlenecks and poor UX.

Low cost-efficiency,
impacting business
bottom lines.

Limited flexibility,
slowing launch of new
virtual apps or services.

Increasing vulnerability,
caused by availability
and security issues.

End workplace complexity

Build a seamless digital workspace that drives growth and frees your people
to innovate like never before

In short, the road to modern working has been costly and complicated. To get back on track, businesses need a digital workspace that's streamlined, secure and agile. They need a modern foundation that liberates the workforce from hardware limitations and sluggish legacy IT to boost productivity. They need simpler, faster and more efficient end-user computing — with Nutanix.

Whether you require a virtual desktop infrastructure (VDI) or desktop-as-a-service (DaaS), our seamless hyperconverged infrastructure (HCI) provides the best base to enable smooth, efficient and high-performing working environment. Together, we can future-proof your workplace and give your teams the tools to deliver value fast from anywhere.

End workplace complexity

Impact of modern end-user computing

164%
return on investment*

25-35%
lower costs in HCI vs three-tiered architectures*

362,000 hours
saved over three years with excellent user experience*

In this document, we will demonstrate the benefits of upgrading your end-user computing with Nutanix and how it can get you on the path to friction-free growth.

*Source: Forrester report

Why upgrade end-user computing now?

The opportunities for managers

In these unpredictable times, one thing is certain:
the future of working will require seamless mobility.
It will require the right technology to provide the ultimate
hybrid working experience, so staff can
work at the peak of their abilities from anywhere.

Yet existing legacy VDIs are often hard to configure,
difficult to manage and fail to meet business and
employee needs. For this reason, managers need
to adapt fast to future-proof their workforce.

4x

How much more profit businesses
make after investing heavily
in employee experience

Source: Jacob Morgan

Why upgrade end-user computing now?

Here are the business opportunities of upgrading your end-user computing with Nutanix...

Rapid ROI

Together with high CAPEX savings.

Workplace satisfaction

Drive retention and attraction with seamless remote working.

Simplified management

Centralised point of maintenance and capacity planning ensures ease of use and scale to meet workforce needs.

Operational efficiency

Thousands of hours saved on admin tasks.
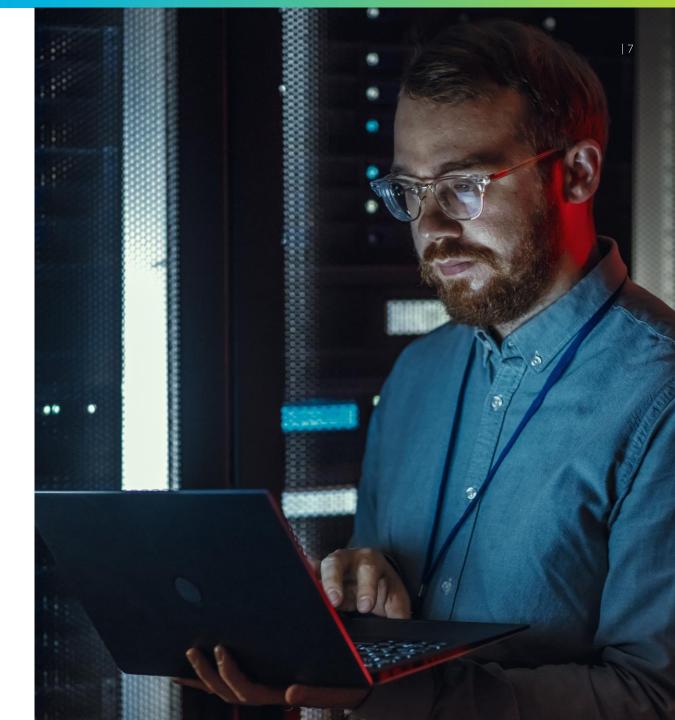
Strong cybersecurity

Protect your people, data and reputation.

Deliver friction-free digital workspaces

How Nutanix can take your end-user computing to the next level

The key to a great digital workspace is simplicity. And this is what you get with Nutanix — a streamlined platform with the performance to [deploy new applications 8x faster](#), the reliability to stamp out downtime, the efficiency to curb costs and the user experience to delight staff.

Deliver friction-free digital workspaces

How Nutanix can take your end-user computing to the next level

Complete agility and flexibility

- Enjoy seamless portability of workloads between on-premises and public cloud.

- Management and maintenance centralised in a single pane of glass.

- Remain responsive to changing needs.

$681K

FTE savings from simplified management over three years*

Always-on availability

- Security-first approach to protect against ransomware, malware and data loss.

- Comprehensive access control and data encryption.

- Satisfy compliance, regulatory and data privacy needs for a remote workforce.

39%

organisations citing security as a top benefit of VDI or DaaS**

Deliver friction-free digital workspaces

How Nutanix can take your end-user computing to the next level

Simple scalability and UX

- Fast, linear scaling with consistent user experience and one-click upgrades.

- Add thousands of users with no decrease in performance.

- Always user-friendly: empowering staff to work faster, smarter and happier.

30%

productivity lift*

Extreme efficiency

- Deploy quickly and scale cost-efficiently.

- Built-in automation eliminates planned downtime and manual admin.

- Per-user licensing model lets you only buy what you need.

$2.3M

worth of end-user time savings*

*Source: Forrester report

What this means for managers

The outcomes of end-user computing with Nutanix for team leaders

Save costs, double down on productivity

Make your team more impactful and cost-efficient with streamlined tools that enable you to deploy fast, innovate fast and see near-instant value.

<6 months

Time to realise **164% ROI***

$21M

In savings over 3 years*

90%

Faster time-to-deployment*

*Source: Forrester report

What this means for managers

The outcomes of end-user computing with Nutanix for team leaders

Maximise resilience

Our end-to-end support, together with our software's robust zero-trust security, will ensure your workplace systems are always-on and always protected.

"Patients' lives depends on this environment being functional and working. With Nutanix and Citrix combo, we've been able to achieve that level of resilience."*

Wylie Edwards,
Technical Operations Manager,
Gippsland Health Alliance

*Source: Case Study

What this means for managers

The outcomes of end-user computing with Nutanix for team leaders

Simpler management, better UX

An excellent end-user experience will improve overall performance, leading to revenue boosts. Rapid setup, provisioning and upgrades also speed time-to-value, while leaving you ready to scale quickly and securely.

"[Nutanix] makes our lives so much easier and it's a big part of our services we provide to the students and facility staff members."*

Rene Bigler,
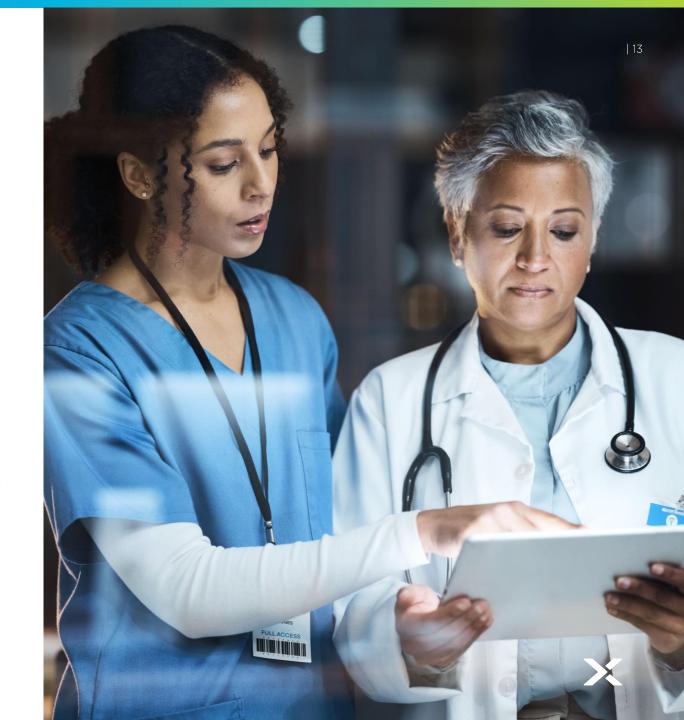Head of Information Technology,
IDM (Switzerland)

*Source: Case Study

Driving customer success

How Bupa reinvigorated its end-user computing with Nutanix

Business challenge

Bupa, a leading health insurance and healthcare provider, sees end-user computing (EUC) as a business-critical application. That's why they invested heavily in state-of-the-art Citrix software. However, the legacy 3-tier infrastructure supporting this software had to be replaced due to its poor scalability. They needed consensus from multiple stakeholders to roll out minor upgrades. Even then, those changes would take days or even weeks, severely limiting the company's ability to respond fast to moving business demands.

Driving customer success

How Bupa reinvigorated its end-user computing with Nutanix

Solution

The company opted for a hyperconverged infrastructure (HCI) with Nutanix. Our hypervisor-neutral architecture suited the Bupa team's needs, both reducing complexity and allowing for greater automation of the EUC management tasks and its supporting infrastructure. They quickly delivered two Nutanix clusters to support 5000 EUC users across two sites to meet rapid failover and disaster recovery requirements. The migration went smoothly, with no downtime and fast time-to-value.

Results

- Significant performance uplift with lower operational costs

- Simplified management from a single interface

- Increased scalability and agility

- On-demand resource scaling and one-click automation

- Multicloud readiness with immediate access to infrastructure-as-a-code tools

Discover more

" We've gained a lot more than just a more scalable, performant and agile infrastructure. We've driven down operational costs using the AHV hypervisor and further lowered support overheads with Nutanix Calm."

RICK JAGGER

Technical Services Manager, Bupa

Let's start your path to friction-free growth

Get in touch with Nutanix today

Together, we can free your workforce from the barriers of legacy end-user computing — so you can maximise efficiency, unlock new innovation and, ultimately, drive growth. Our hyperconverged infrastructure, together with the VDI and/or DaaS solutions, also gives you freedom of choice with a wealth of partners like Citrix and VMware that integrate easily with our solutions.

Get in touch with a Nutanix representative today to start your path to a future-proofed workplace.

"We haven't found any workload that doesn't run better on the Nutanix platform."

Chris Cate, EVP and CIO of Valpak

NUTANIX™

Thank you