



YOUR PATH TO FRICTION-FREE GROWTH

# Empower your workforce

Give your teams the tools to thrive from anywhere on any device with a smooth, efficient and high-performing virtual workplace from Nutanix.

*A guide for leadership.*

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# End workplace complexity

Build a seamless digital workspace that drives growth and frees your people to innovate like never before

The rapid adoption of remote working has created a wave of complexity. The sprawl of locations, infrastructure and endpoints is stretching resources to the limit — making it tougher for businesses to scale productive digital workspaces and for teams to work at their best. Organisations also have to contend with:

Legacy infrastructure,  
creating silos,  
bottlenecks and poor UX.

Low cost-efficiency,  
impacting business  
bottom lines.

Limited flexibility,  
slowing launch of new  
virtual apps or services.

Increasing vulnerability,  
caused by availability  
and security issues.



# End workplace complexity

Build a seamless digital workspace that drives growth and frees your people to innovate like never before

In short, the road to modern working has been costly and complicated. To get back on track, businesses need a digital workspace that's streamlined, secure and agile. They need a modern foundation that liberates the workforce from hardware limitations and sluggish legacy IT to boost productivity. They need simpler, faster and more efficient end-user computing — with Nutanix.

Whether you require a virtual desktop infrastructure (VDI) or desktop-as-a-service (DaaS), our seamless hyperconverged infrastructure (HCI) provides the best base to enable smooth, efficient and high-performing remote working. Together, we can future-proof your workplace and give your teams the tools to deliver value fast from anywhere.



# End workplace complexity

Impact of modern end-user computing

164%  
return on  
investment\*

25-35%  
lower costs in HCI vs  
three-tiered architectures\*

362,000 hours  
saved over three  
years with excellent  
user experience\*

In this document, we will demonstrate the benefits of upgrading your end-user computing with Nutanix and how it can get you on the path to friction-free growth.



# Why upgrade end-user computing now?

## The opportunities for leadership

In a rapidly changing economic climate, it's critical to be fast, flexible and efficient across the board. That starts with your workforce and the digital tools they use.

For this reason, many enterprise leaders use scalable hybrid multi-cloud solutions that drive productivity and maximise business continuity with robust cybersecurity.

Yet, while many have adopted cloud-based technology, others still rely on traditional infrastructure — which isn't prepared to support modern, dispersed ways of working.

# 30%

Enterprises that say traditional end-user computing makes it hard to keep up with technology change

Source: [Enterprise Strategy Group report](#)



# Why upgrade end-user computing now?

Here are the business opportunities of upgrading your end-user computing with Nutanix...



## Rapid ROI

Together with high CAPEX savings.



## Productivity lift

Driven by automation and better UX.



## Disaster preparedness

Resilience measures ensure staff deliver constant value.



## Operational efficiency

Thousands of hours saved on admin tasks.



## Fast innovation

Dramatically reduced time-to-market.



## Strong cybersecurity

Protect your people, data and reputation.



# Deliver friction-free digital workspaces

How Nutanix can take your end-user computing to the next level

The key to a great digital workspace is simplicity. And this is what you get with Nutanix — a streamlined platform with the performance to [deploy new applications 8x faster](#), the reliability to stamp out downtime, the efficiency to curb costs and the user experience to delight staff.

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# Deliver friction-free digital workspaces

Here are the business opportunities of upgrading your end-user computing with Nutanix...



## Complete agility and flexibility

- Enjoy seamless portability of workloads between on-premises and public cloud.
- Management and maintenance centralised in a single pane of glass.
- Remain responsive to changing needs.

**\$681K**

FTE savings from simplified management over three years\*



## Always-on availability

- Security-first approach to protect against ransomware, malware and data loss.
- Comprehensive access control and data encryption.
- Satisfy compliance, regulatory and data privacy needs for a remote workforce.

**39%**

organisations citing security as a top benefit of VDI or DaaS\*\*





# Deliver friction-free digital workspaces

Here are the business opportunities of upgrading your end-user computing with Nutanix...



## Simple scalability and UX

- Fast, linear scaling with consistent user experience and one-click upgrades.
- Add thousands of users with no decrease in performance.
- Always user-friendly: empowering staff to work faster, smarter and happier.

**30%**  
productivity lift\*



## Extreme efficiency

- Deploy quickly and scale cost-efficiently.
- Built-in automation eliminates planned downtime and manual admin.
- Per-user licensing model lets you only buy what you need.

**\$2.3M**  
worth of end-user  
time savings\*



# What this means for leadership

The outcomes of end-user computing with Nutanix

## Save costs, double down on innovation

Nutanix has a clear financial advantage, allowing businesses to shed excess costs and give teams the time and streamlined tools to innovate and deliver value faster.

<6 months

Time to realise 164% ROI\*

\$21M

In savings over 3 years\*

90%

Faster time-to-deployment\*

\*Source: [Forrester report](#)



# What this means for leadership

The outcomes of end-user computing with Nutanix

## Maximise resilience

Robust zero-trust security and disaster-recovery protocols, such as the ability to quickly provision secondary workspaces if disaster strikes, ensure constant business continuity.

“Patients’ lives depends on this environment being functional and working. With Nutanix and Citrix combo, we’ve been able to achieve that level of resilience.”\*

Wylie Edwards,  
Technical Operations Manager,  
Gippsland Health Alliance

\*Source: [Case Study](#)



# What this means for leadership

The outcomes of end-user computing with Nutanix

## Drive performance

An excellent end-user experience will improve overall performance, leading to revenue boosts. Rapid setup, provisioning and upgrades also speed time-to-value, while making you ready to adapt to fast-moving markets.

“We were able to scale within 24 hours to about 4500 virtual desktops in real time per shift.

And I’m pleased to say that in the last 18 months, that virtual desktop infrastructure has consistently delivered 99.998% uptime.”\*

Zafar Chaudry, SVP and Chief Digital and Information Officer, Seattle Children’s Hospital

\*Source: [Case Study](#)



# Driving customer success

## How Bupa reinvigorated its end-user computing with Nutanix

### Business challenge

Bupa, a leading health insurance and healthcare provider, sees end-user computing (EUC) as a business-critical application. That's why they invested heavily in state-of-the-art Citrix software. However, the legacy 3-tier infrastructure supporting this software had to be replaced due to its poor scalability. They needed consensus from multiple stakeholders to roll out minor upgrades. Even then, those changes would take days or even weeks, severely limiting the company's ability to respond fast to moving business demands.

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# Driving customer success

## How Bupa reinvigorated its end-user computing with Nutanix

### Solution

The company opted for a hyperconverged infrastructure (HCI) with Nutanix. Our hypervisor-neutral architecture suited the Bupa team's needs, both reducing complexity and allowing for greater automation of the EUC management tasks and its supporting infrastructure. They quickly delivered two Nutanix clusters to support 5000 EUC users across two sites to meet rapid failover and disaster recovery requirements. The migration went smoothly, with no downtime and fast time-to-value.

### Results

- Significant performance uplift with lower operational costs
- Simplified management from a single interface
- Increased scalability and agility
- On-demand resource scaling and one-click automation
- Multicloud readiness with immediate access to infrastructure-as-a-code tools

[Discover more](#)



“

We've gained a lot more than just a more scalable, performant and agile infrastructure. We've driven down operational costs using the AHV hypervisor and further lowered support overheads with Nutanix Calm.”

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RICK JAGGER

Technical Services Manager, Bupa



# Let's start your path to friction-free growth

## Get in touch with Nutanix today

Together, we can free your workforce from the barriers of legacy end-user computing — so you can maximise efficiency, unlock new innovation and, ultimately, drive growth. Our hyperconverged infrastructure, together with the VDI and/or DaaS solutions, also gives you freedom of choice with a wealth of partners like Citrix and VMware that integrate easily with our solutions.

Get in touch with a Nutanix representative today to start your path to a future-proofed workplace.

“We haven't found any workload that doesn't run better on the Nutanix platform.”

Chris Cate, EVP and CIO of Valpak

**NUTANIX™**

Thank you