

Paris has placed citizen inclusion, environmental sustainability and internet connectivity at the centre of its smart-city strategy, including but not limited to its plans to build more green spaces and encourage the public to participate in budgetary decisions. In recognition of the city's smart planning efforts, Barcelona-based IESE Business School ranks the city fourth out of 174 cities worldwide and third out of 58 cities in Western Europe, in an analysis of smart-city development.

The government's emphasis on greater environmental sustainability is reflected in the main priorities of Paris citizens and business executives for smart-city development, according to a survey conducted by The Economist Intelligence Unit and sponsored by Nutanix.³ For residents, a greener city is second in importance only to improving transportation; for executives, it falls just behind improving the efficiency and reliability of services.



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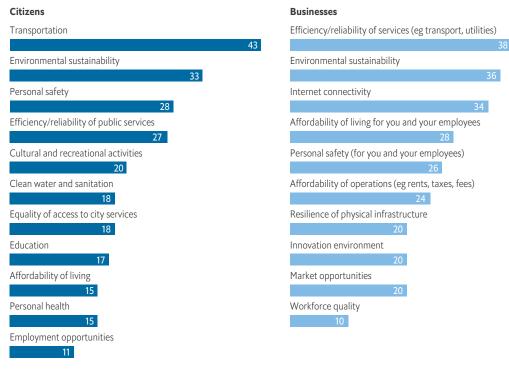
¹ "Paris Smart and Sustainable: Looking Ahead to 2020 and Beyond", Mairie de Paris, 2015.

² <u>IESE Cities in Motion Index</u>, IESE Business School, 2019.

³ In summer and autumn 2019, The Economist Intelligence Unit surveyed 353 citizens and 54 business executives in Copenhagen as part of a larger survey of 6,746 citizens and 969 executives in 19 cities around the world; the full research is available at http://bit.ly/urbanintelligence

City of lights

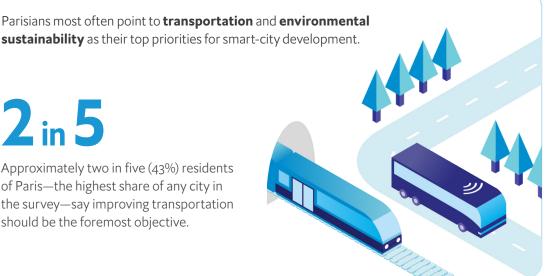
Chief benefits sought by smart-city initiatives, Paris citizens and businesses (% of respondents)



Source: The Economist Intelligence Unit

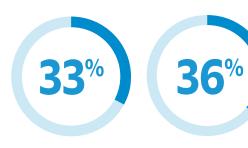
Citizen priorities: Transportation and environmental sustainability

Approximately two in five (43%) residents of Paris—the highest share of any city in the survey—say improving transportation should be the foremost objective.



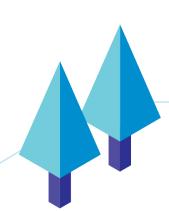
33%

Their emphasis on transportation goes hand-in-hand with concern for environmental sustainability—the second priority, cited by one in thee Parisians (33%).



When asked about making the city greener, one in three (33%) believe that smart initiatives should focus on improving the efficiency of public transport, second only to more efficient waste recovery (36%).





Environmental sustainability also features prominently among citizen priorities for smart-city initiatives.

34%

One in three (34%) say improving air and water quality should be the primary objective of initiatives to improve personal health and safety.



Two in five residents (40%) say initiatives that aim to make the city more affordable should focus on improving the energy efficiency of buildings.

Business priorities: Efficient services and environmental sustainability

The top priorities of executives in Paris align with those of citizens, emphasising **more efficient public services**, such as transportation, and **greater sustainability**.



Nearly two in five (38%) executives list greater efficiency and reliability of public services as their top aim for smart-city development.



A slightly lower share (36%) point to making Paris a greener city, higher than the regional average of 33%.



32%

When asked about expanding the local talent pool, one in three (32%) executives believe improving the environmental quality of the city would be the best way for smart-city initiatives to achieve this.

Paris-based executives also hope smart-city capabilities will result in **faster connectivity** and **new partnerships**.

 $1_{in}3$

One in three (34%) say better internet connectivity should be a top priority for smart-city development.



44%

Smart initiatives that facilitate research and development collaboration between universities and businesses are cited by 44% of executives—tying with Zurich as the second-highest share reported by any city after Stockholm—as key to strengthening the city's innovation environment.

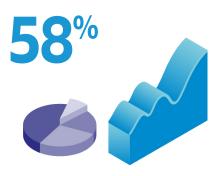
When asked about the most promising market opportunities that may result from smart programmes, nearly two in five executives (38%, the highest share of all cities surveyed) point to forming partnerships with non-governmental organisations.

Trade-offs: Business and citizen concerns

Executives in Paris **have reservations about making compromises** for smart-city benefits, especially if it means paying higher taxes and sharing data.



Less than half (44%) are willing to pay higher taxes for smart-city development, lower than the global average of 52%.



Although 58% of executives are willing to share more of their organisation's data for smart-city benefits, this is a notably lower share than the global average of 69%.





Two out of three executives (66%) say it would be risky to share too much data to help the city develop smart solutions.

Residents are even **less willing to make compromises** and are particularly cautious about sharing personal data.

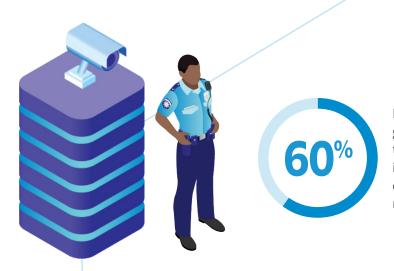
1_{in}3

Only one in three (33%) Parisians are willing to pay higher taxes, and a higher share (45%) is explicitly against it.

46%

Less than half (46%) of residents are willing to share their personal data in exchange for smart-city benefits.





Furthermore, when compared with the global average, fewer Parisians support the utilisation of their personal data for improving transportation (61% vs 74%), combating crime (60% vs 70%) and reducing energy costs (64% vs 71%).

2_{in}5

Keeping citizens informed of initiatives may help alleviate concerns, however, given that two in five (40%) residents—the largest share recorded in any city—believe this is an area requiring extensive improvement.