

How XenTegra Scaled Hybrid Cloud Operations with Nutanix

About XenTegra

Industry: IT Services

Location: NAM

Website: <https://xentegra.com/>

Products:

- [Files Storage](#)
- [Flow Virtual Networking](#)
- [Nutanix Cloud Manager \(NCM\)](#)
- [Nutanix Cloud Platform \(NCP\)](#)
- [Objects Storage](#)

Solutions:

- [Data Protection & Disaster Recovery](#)
- [Hybrid Multicloud](#)
- [Unified Storage](#)

Ready to get Hands-On?

[Take a Test Drive](#)

XenTegra, a global IT solutions provider specializing in digital workspaces and cloud computing, needed a scalable and automated way to manage infrastructure for its customers.

By adopting Nutanix and managing operations through Nutanix Cloud Manager (NCM), XenTegra expanded its datacenter and hosting footprint. NCM helped XenTegra replace manual workflows and siloed systems with a unified, policy-driven platform. From blueprint-based VM deployments to disaster recovery, cost governance, and intelligent automation, the team now delivers infrastructure at scale—with greater efficiency, control, and visibility across hybrid cloud environments.

Key Outcomes

Faster VM Deployments

XenTegra used NCM Self-Service to build IaaS blueprints for consistent, scalable VM deployments across on-premises and hybrid cloud environments.

Smarter Resource Usage

NCM Intelligent Ops continuously analyzed VM usage, right-sized over-provisioned resources, and automated routine IT tasks.

Seamless Disaster Recovery

Flow Virtual Networking eliminated the need to re-IP workloads, enabling simplified DR workflows.

“Probably the biggest and most painful thing for a lot of customers when they do disaster recovery is having to re-IP workloads. Flow Virtual Networking totally eliminates that need. I can keep my IPs the same. They don't even know they've moved. A couple clicks and some razzle-dazzle, and boom, all my workloads are moved. Literally with one click.”

”

Brian Clark,
Chief Architect and Technology Officer, XenTegra

Challenge

XenTegra faced several complex IT challenges across its client-facing infrastructure:

- **Complex Infrastructure Management**

Managing diverse customer environments across multiple clusters made operations difficult to scale.

- **Resource Inefficiency & Overprovisioning**

Without VM-level insights, resources were often overprovisioned for XenTegra's customers, leading to inefficiency.

- **Communication & Incident Management**

Improving cross-team communication and response times for incidents through integrations (i.e. Slack)

Solution

Adopting **Nutanix Cloud Manager (NCM)** and **Flow Virtual Networking**, XenTegra modernized the way it deploys, manages, and governs hybrid cloud environments. These technologies helped streamline infrastructure operations, boost efficiency, and enforce stronger governance.

Ready to modernize your infrastructure? See how Nutanix can help you simplify your hybrid multicloud management. [Test Drive Nutanix Cloud Manager](#)

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| 2

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